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**Stenographic Transcript Of**

**HEARINGS**

**Before The**

**COMMITTEE ON EDUCATION AND LABOR**

**HOUSE OF REPRESENTATIVES**

H. R. 9486 AND H. R. 9500

THE CONSTRUCTION INDUSTRY STABILIZATION ACT OF 1975

*Full Committee Hearing*

Washington, D. C.

September 11, 1975

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House of Representatives, Washington, D. C.  
Committee on Education and Labor, September 11, 1975  
Labor-Management Relation Sub-  
committee,

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H. R. 9486 AND H. R. 9500

THE CONSTRUCTION INDUSTRY STABILIZATION ACT OF 1975

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THURSDAY, SEPTEMBER 11, 1975

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House of Representatives

Committee on Education and Labor  
Labor-Management Relations Subcommittee  
Washington, D. C.

The committee met at 2:00 p.m., pursuant to recess, in room 2175, Rayburn House Office Building, Hon. Frank Thompson, presiding.

Present: Representatives Thompson, Ashbrook, Pressler, and Hawkins, and Cornell.

Mr. Thompson. The committee will come to order.

Our first witness this afternoon is Mr. Harry P. Taylor, President of the Council of Construction Employers, Inc.

Please come forward, Mr. Taylor, and make yourself at home.

Without objection, your statement will be entered in the record in full. You may read it or summarize it if you wish.

KXXX

1 STATEMENT OF HARRY P. TAYLOR, PRESIDENT  
2 COUNCIL OF CONSTRUCTION EMPLOYERS, INC.

3 Mr. Taylor. If I may, I would like to read it. It is  
4 reasonably short.

5 My name is Harry P. Taylor. I am President of the Council  
6 of Construction Employers, Inc. The Council is a non-profit  
7 organization, having as its members twelve national employer  
8 associations in the construction industry. They are:

9 Associated General Contractors of America, Inc.; Ceilings &  
10 Interior Systems Contractors Association; Gypsum Drywall  
11 Contractors International; Mason Contractors Association of  
12 America; Mechanical Contractors Association of America, Inc.;;  
13 National Association of Home Builders; National Association of  
14 Plumbing-Heating-Cooling Contractors; National Electrical  
15 Contractors Association; National Insulation Contractors  
16 Association; National Roofing Contractors Association; Painting  
17 and Decorating Contractors of America, and Sheet Metal and  
18 Air Conditioning Contractors National Association, Inc.

19 Mr. Chairman, at this point I would like to make an  
20 oral statement I was not aware of when I submitted this  
21 statement yesterday, the written statement.

22 Associated General Contractors of America prefer to present  
23 their own position on this bill, and the Sheet Metal and Air  
24 Conditioning Contractors National Association opposes the bill,  
25 which is a different position than the Council takes. I make



1 that differentiation at this time.

2 Mr. Thompson. I am sorry to hear that about my friends,  
3 Sheet Metal people, they are very fine people.

4 Mr. Taylor. Council member associations have a combined  
5 membership of 77,000 contractor employers in the construction  
6 industry employing approximately 3,500,000 construction  
7 workers.

8 All of our member associations have chapters or contractor  
9 members who not only employ members of organized labor in the  
10 construction industry, but negotiate collective bargaining  
11 agreements with them as well. Therefore, they are vitally  
12 concerned with any legislation having an impact on collective  
13 bargaining and related matters. We are probably the most  
14 directly concerned management group to appear before this  
15 committee.

16 Our Council favors passage of H. R. 9500. When I  
17 appeared before your subcommittee approximately two months ago  
18 in opposition to proposed common-situs picketing legislation, I  
19 stated that the entire framework of collective bargaining in  
20 the construction industry is in need of review. Although  
21 H.R. 9500 falls somewhat short of that which we would like and  
22 believe is needed, we do believe that it would provide a  
23 mechanism through which the construction industry, both labor  
24 and management, can begin to examine and deal with its  
25 problems with a minimum of Government interference.

1        However, we remain unalterably opposed to common-situs  
2 picketing legislation for reasons stated earlier, and the  
3 proposed legislation being discussed here today, if passed,  
4 would in no way diminish our opposition to common-situs  
5 picketing. We view them as two completely separate and  
6 distinct matters.

7        To understand the need for the proposed legislation, one  
8 need only to examine the history of collective bargaining in the  
9 construction industry over the past half-dozen years. As the  
10 committee well knows, there are in existence literally  
11 thousands of agreements between local building trades unions  
12 and local contractor associations. Each settlement, in varying  
13 degrees, of course, directly or indirectly, affects others.

14        In 1969 and 1970, negotiated wage and fringe benefit  
15 increases zoomed to a national average of 15 to 18 percent.  
16 Some say the figure reached 22 percent in the quarter immediately  
17 preceding controls. Costly, non-productive working conditions  
18 were negotiated in ever-increasing numbers. Productivity de-  
19 creased. One out of every three negotiations resulted in a  
20 strike. Traditional relationships between the trades were  
21 grossly distorted and leap-frog bargaining was running rampant.  
22 The entire economy of the country was being led into inflation  
23 by its largest industry -- construction.

24        As a result, Government controls were imposed in 1971 on  
25 collective bargaining in the construction industry through

1 creation of the craft boards and the Construction Industry  
2 Stabilization Committee. Those controls were in effect for  
3 three years -- a record length of time.

4 During controls, the average increase diminished to  
5 about 11 percent in 1971, 5.6 percent in 1972, and 5.3 percent  
6 in 1973. Strikes were reduced to about one-third of the 1970  
7 level. New, costly working conditions were disallowed.  
8 Some previously existing ones were removed. In some cases,  
9 constructive restructuring of bargaining areas was  
10 accomplished. In general, traditional relationships among the  
11 trades were restored.

12 But the public and the Congress had become so dis-  
13 enchanted with controls in general that they were allowed to  
14 expire on April 30th, 1974 -- including wage controls in  
15 construction.

16 Because May 1 is the most popular anniversary date for  
17 labor agreements in the construction industry, and because  
18 June 1 is the second most popular anniversary date, within  
19 just 31 short days after the removal of controls on April 30,  
20 1974, the bulk of the 1974 labor agreement increases went into  
21 effect.

22 Some of the new agreements not only provided for  
23 substantial increases but also contained so-called catch-ups  
24 restoring much if not all of previously negotiated rates  
25 disallowed by the CISC. Some such settlements amounted to

1 increases of upwards of 20 percent and set the stage for  
2 leap-frog bargaining to begin all over again, both between  
3 other trades in the area and the same trade in other areas.  
4 Strikes tripled. Costly working conditions again began to  
5 find their way into settlements.

6 The same situation persisted through the 1975 bargaining  
7 season, notwithstanding the horrendous unemployment rate in the  
8 construction industry, and the ever-increasing inability for  
9 those contractors who employ the union building trades to  
10 obtain work. Although the majority in both labor and  
11 management are aware that economic suicide is being committed,  
12 little can be done about it without remedial legislation.

13 It is recognized that the proposed legislation would in  
14 no way impose wage controls or compulsory arbitration on the  
15 negotiating parties. Nevertheless, it would permit national  
16 labor and management leaders, together with representatives  
17 of the public, to attempt to persuade in a limited number of  
18 cases, local negotiators from entering into inflationary,  
19 precedent-setting agreements. Equally important, the  
20 proposed legislation would provide much needed mechanism for  
21 the encouragement of disputes-settling machinery, restructuring  
22 of bargaining areas where appropriate, stability of employment,  
23 and the training of skilled manpower when and where needed.

24 It is our assumption and understanding that the 60 days  
25 mentioned in Section 4a of the bill is the 60-day period

1 immediately preceding the expiration date of the agreement  
2 and that the 90-day period mentioned in Sections 5 and 6 of  
3 the bill is intended to be the last 60 days of the agreement  
4 and the next subsequent 30 days. We believe that the language  
5 in the bill needs clarification on these points.

6 The Council of Construction Employers respectfully urges  
7 the early passage of H. R. 9500.

8 Thank you for hearing our views on this most important  
9 matter.

10 Mr. Thompson. I thank you very much for a constructive  
11 and candid statement. Of course, I quite understand, even  
12 though I disagree, your position with respect to the so-called  
13 common situs picketing legislation which is not a part of  
14 this legislation.

15 As a matter of fact, for the benefit of those interested,  
16 there was a proposal, or there were a number of proposals to  
17 put the two pieces of legislation together. From my point of  
18 view as an advocate of both pieces of legislation, that may  
19 have been easier in pragmatic legislative realities, but I  
20 insisted that they be separated, and that they stand or fall  
21 separately, which they will do. H. R. 5900 is no longer an  
22 issue in this body, it having passed this body and is in the  
23 hands of the other body, and I assume will reach the  
24 President's desk and his pen will give us the answer to that  
25 question. So I do appreciate you isolating the two.

1           As you say on page 2 of your statement, "We view them as  
2 two completely separate and distinct matters", and indeed  
3 they are since one is an amendment to 8(b)4 of the Management  
4 Relations Act, and H.R. 5900, except for oblique non-  
5 parliamentary reference to the National Labor Relations Act, is  
6 a new Act.

7           I am not going to comment any further except to say that  
8 on page 4 of your statement, in your bottom paragraph, where  
9 you assert your assumption and understanding that the 60 days  
10 mentioned in 4(a) of the bill is the 60-day period immediately  
11 preceding the expiration date of the agreement. You are  
12 exactly correct. The 90-day period in Sections 5 and 6 is  
13 intended to be the last 60-days of the agreement and the  
14 subsequent 30 days. There again you are correct. We  
15 recognize this. You were in the audience yesterday, and we  
16 believe that with a relatively simply change in the language  
17 we can make clear to everyone what you have stated accurately.

18           Mr. Taylor. Mr. Chairman, may I interrupt on that point?

19           Mr. Thompson. Yes.

20           Mr. Taylor. I gave the Secretary of Labor and Mr. Sherman  
21 who accompanied Mr. Georgina, following the testimony  
22 yesterday, some suggested language that we think would accom-  
23 plish that.

24           Mr. Thompson. I assure you we will consider that. It  
25 is a constructive suggestion, and we will no doubt amend the

1 bill so it is perfectly clear. It is a highly technical  
2 aspect, easily understandable to those very familiar with the  
3 legislation but ---

4 Mr. Taylor. I just hope it gets in the bill and not just  
5 rely on legislative intent.

6 Mr. Thompson. It will be in the bill and supported by  
7 legislative history, we are making that now and will include  
8 it in the report.

9 I repeat I am sorry the sheet metal contractors don't  
10 agree, but that is their right. Notwithstanding their  
11 disagreement, I found them to be very constructive and nice and  
12 hospitable opponents from time to time, but I do really think  
13 they are a fine organization.

14 I had the honor of being invited to address them some  
15 time ago and for persons, or for a group who are in fundamental  
16 disagreement with my view, I found them remarkably hospitable  
17 and articulate. They made their point very well, but in such  
18 a way that I think we both enjoyed the exchange.

19 Mr. Taylor. They are a good member of ours, they just  
20 disagree.

21 Mr. Thompson. I understand that. They disagree for  
22 a rational and well-stated reason.

23 Mr. Ashbrook.

24 Mr. Ashbrook. In referring to this array the Chairman  
25 referred to, you have been contacted by two. Is it in the



1 back of your mind you might yet be contacted by others, or  
2 are you positive in your mind you speak for them in saying  
3 you are for it?

4 Mr. Taylor. We had on August 22 a board of directors  
5 meeting and at that time it was my understanding that all of  
6 our people approved the concept and we did not have of course  
7 the language of the bill.

8 Mr. Ashbrook. That in itself is an interesting point.  
9 Over on the House Floor we often heard it said when dealing  
10 with the Executive -- I remember Charlie Halleck often  
11 lamenting the President overseas often made a deal and we would  
12 have to okay it. He said he would rather be brought in on the  
13 takeoff rather than the landing. Do you feel you were  
14 brought in on the takeoff or the landing?

15 Mr. Taylor. I think we were brought in on the takeoff in  
16 the last several years. Many of us participated as management  
17 leaders of CISC or craftwork. On the exact language of the  
18 bill, I feel I am making a landing.

19 Mr. Ashbrook. Was your seat belt pretty tight when you  
20 came in?

21 Mr. Taylor. I think it was pretty tight.

22 Mr. Ashbrook. On page 2 you refer to the fact 9500, to  
23 use your language, "falls somewhat short of what we would like  
24 and believe is needed." What was basically left out of the  
25 bill, or what was put in the bill you don't like? Where does

1 it fall short? Is this at the beginning of the takeoff, or  
2 were you just given the package at the landing?

3 Mr. Taylor. It doesn't fall short of what we eventually  
4 agreed on in concept.

5 In concept, of course, we would like such things as what  
6 has been commonly called morally important certification  
7 language. I will be happy to explain what I believe by that  
8 if anyone doesn't understand. We don't like the idea there  
9 is a determination data in there. We thought possibly  
10 something could have been done about insuring ratification of  
11 agreements once negotiated. Some of our people, but not all,  
12 would have liked to see common expiration dates pinned down.  
13 We don't like the idea of retroactivity in pay once an  
14 agreement has been settled.

15 I could list you 150 things after four years in this  
16 industry that I could think of that would be helpful to  
17 management and, of course, management would like to have,  
18 however, I think we are viewing this at the present time in  
19 a more realistic way. We have great doubts as to how far this  
20 bill would go if everything we would like could be put in it.

21 Mr. Ashbrook. That is probably the understatement of  
22 the year.

23 Mr. Taylor. We would like a bill that takes in our view  
24 a step in the right direction.

25 Mr. Thompson. I resemble that remark.

1 Mr. Ashbrook. But you do think this does take a step in  
2 the right direction?

3 Mr. Taylor. I do.

4 Mr. Ashbrook. You say you are maintaining your  
5 separate position on situs picketing although 9500 and 9486  
6 are separate. I guess what you are advocating is that  
7 H.R. 9500 become law and 9486 does not become law?

8 Mr. Taylor. That is my position.

9 Mr. Ashbrook. You don't have much hope on that, do  
10 you?

11 Mr. Taylor. We can hope.

12 Mr. Ashbrook. One last question, you start sounding a  
13 little like Secretary Dunlop on page 4.

14 Mr. Thompson. You are talking of Professor Dulop?

15 Mr. Ashbrook. Yes, what was it yesterday the dynamic  
16 interaction and power of persuasion.

17 Mr. Thompson. I thought I was listening to the  
18 "Mahareeshi".

19 Mr. Ashbrook. You say this bill "would permit national  
20 labor and management leaders, together with representatives  
21 of the public to attempt to persuade in a limited number of  
22 cases, local negotiators from entering into inflationary  
23 precedent-setting agreements."

24 As I look at the bill I kind of wonder, do you really  
25 think that is going to happen, and how?

1 Mr. Taylor. Let's not overemphasize. I don't say it will  
2 do that in every case, but I think it is amazing how many  
3 times, when given the opportunity, especially before a strike,  
4 to sit down together with all parties at the local and the  
5 national levels and the thing can be worked out. It has been  
6 done time and time again, and I have participated in those.  
7 Many times you don't get a shot at it now.

8 Mr. Ashbrook. Time and time again I listen to you  
9 witnesses and you sound like it happens the other way most  
10 of the time.

11 Mr. Taylor. It happens time and time again when you  
12 consider the many thousands of agreements in the country that  
13 come up each year. A lot of them are that way now but a lot  
14 of them don't get to that level without strikes.

15 I can tell you many times, and some this year occurred  
16 because the international didn't have the exact meaning of  
17 the strike at the local level. This would certainly smoke  
18 that kind of situation out.

19 Mr. Ashbrook. You are saying you can generalize from  
20 your experience more often than not where management and  
21 labor leaders get together, they are more reasonable?

22 Mr. Taylor. I certainly think so.

23 Mr. Ashbrook. That must be the hope that Mr. Dunlop  
24 wanted the rest of us to have. In that spirit, I have no more  
25 questions.



1 Mr. Thompson. Thank you very much.

2 With respect to the agreements, I don't know whether --  
3 there is no way of telling yet whether the employees with  
4 whom I have talked or the employers with whom I have talked  
5 are right or not, I suppose history will show that. But if  
6 there is to be a degree of stabilization in the industry, not-  
7 withstanding that perhaps all of us would like variations on  
8 this theme, this would seem to me a very safe, as you put it,  
9 step in the right direction.

10 The employees in particular seem to me to be rather  
11 surprisingly anxious to bring about that stability. That  
12 might be because of the tremendous recession in the industry  
13 and the tremendous amount of unemployment. I think they would  
14 rather work than argue, and when they do argue, argue as  
15 reasonably as they can at the highest possible levels in the  
16 hope there will be fewer conflicts.

17 I think any reasonable person must agree that there have  
18 been too many strikes in the industry and many of which have  
19 been unreasonably caused by either one side or the other, and  
20 if we can bring a degree of stabilization I think it will help  
21 a lot.

22 Thank you very much for your testimony and your suggested  
23 amendment, which I reassure you will be considered.  
24  
25

1 Mr. Thompson. Our next witness is Mr. Laurence P. Rooney.  
2 representing the Associated General Contractors of America.

3 Mr. Rooney, would you identify the gentlemen with you?

4 STATEMENT OF LAURENCE F. ROONEY, ASSOCIATED GENERAL

5 CONTRACTORS OF AMERICA, ACCOMPANIED BY: S. PETER VOLPE,

6 PRESIDENT, VOLPE CONSTRUCTION COMPANY, MALDEN, MASSACHUSETTS,

7 AND JAMES M. SPROUSE, EXECUTIVE VICE-PRESIDENT,

8 ASSOCIATION OF GENERAL CONTRACTORS OF AMERICA

9 Mr. Rooney. On my left is Mr. Volpe, a member of our  
10 Association, and on my right, Mr. Sprouse, Executive  
11 Vice-President of the Association.

12 Mr. Thompson. We had some advance notice of your  
13 attitude yesterday in the form of a press release.

14 Without objection your statement in full will be made a  
15 part of the record at this point, or you may read it, or  
16 summarize. You may do what you wish.

17 May I ask, Mr. Volpe -- a rather well-known name, in  
18 particular in Massachusetts -- are you related to the former  
19 Secretary?

20 Mr. Volpe. Yes. We have the same father and mother.

21 Mr. Thompson. Would you give my best regards to him?

22 Mr. Volpe. I will be glad to.

23 Mr. Thompson. You don't have any major labor management  
24 conflict with him, I assume.

25 Mr. Rooney, My name is Lawrence F. Rooney. I am

XXXX

1 President of the Manhattan Construction Company, Muskogee,  
2 Oklahoma. I am a contractor operating with collective  
3 bargaining agreements. I am accompanied today by S. Peter  
4 Volpe, President of the Volpe Construction Company, Malden,  
5 Massachusetts, a building contractor operating with collective  
6 bargaining agreements and James M. Sprouse, Executive  
7 Vice-President of the association. Mr. Volpe currently serves  
8 as Vice-President of the AGC and both of us are members of the  
9 Executive Committee. Mr. Volpe and Mr. Sprouse are, in  
10 addition, members of the Collective Bargaining Committee in  
11 Construction.

12 Yesterday you heard the distinguished Secretary of Labor  
13 explain in detail the deplorable conditions currently existing  
14 in the collective bargaining process in construction. We are  
15 acutely aware of those conditions because we, like many others,  
16 suffer from them. We agree with the Secretary of Labor that  
17 collective bargaining reform legislation is absolutely necessary  
18 for the continuation and, I fear, the survival of the  
19 construction industry as we know it.

20 In our opinion any such legislation, to be helpful and  
21 successful, must contain the following provisions:

22 First, any bill developed for these purposes should  
23 contain no automatic expiration date. If such legislation is  
24 needed at all its need should not be terminable any more than  
25 the Taft-Hartley or the Landrum-Griffin Acts are terminable.

1 Amendable or repealable, yes, terminable, no.

2 Second, such legislation should be for the single purpose  
3 of improving the collective bargaining relationships between  
4 construction unions and construction contractors who employ  
5 workers represented by those unions. Lawyers and the courts  
6 will certainly interpret the legal intent of this legislation  
7 for years, and to preclude any future possibility that the  
8 influence of the Construction Industry Collective Bargaining  
9 Committee may become lost along the way, or that the courts  
10 may have to decide the Congressional intent of the legislation,  
11 we suggest that a sub-section be added to Section 2. The new  
12 subsection would read as follows:

13 Nothing contained in this Act shall apply to construction  
14 contractors when operating without collective bargaining  
15 agreements.

16 One of our concerns in this area is that those contractors  
17 who have elected to operate two companies, one without  
18 collective bargaining agreements as well as one with collective  
19 bargaining agreements, could suffer by an international  
20 requiring, prior to approving an agreement, that a clause be  
21 written into his collective bargaining agreement that he could  
22 not operate his other company on a non-union basis.

23 Third, collective bargaining agreements, the negotiation  
24 of which would be subject to such legislation, should have a  
25 common expiration date, determined by the Construction Industry

7 Collective Bargaining Committee. With all agreements expiring  
2 on the same date, there would then be no economic increases  
3 which union negotiators could establish as a floor for their  
4 economic demands without regard to the state of the economy.

5 Fourth, all wages, fringe benefits and other monetary  
6 provisions of collective bargaining agreements should become  
7 effective on or after the date agreement is reached, and there  
8 should be no retroactive payments. If retroactivity were  
9 prohibited by law it would serve as a deterrent to those unions  
10 which refuse to bargain seriously until a pattern of settlements  
11 is developed in other negotiations in the area. This sort of  
12 delaying tactic often results in strikes, because such unions  
13 attempt to secure higher settlements than contractors have  
14 reached with other unions thereby endeavoring to disturb  
15 historic relationships among the unions.

16 Fifth, when a collective bargaining settlement requires  
17 ratification by the membership of the labor organization,  
18 voting should be limited to those members actively employed  
19 by the employers involved. Some local unions represent workers  
20 employed under several different collective bargaining  
21 agreements. To permit union members who will not be working  
22 under the provisions of the agreement presented for modifi-  
23 cation to vote results in the rejection of too many agreements  
24 worked out in good faith by negotiating committees. Those who  
25 vote on a proposed agreement which will not affect them are

1 likely to vote to reject, since they have nothing to lose.  
2 In fact, they may gain by pushing up the ultimate settlement  
3 since by so doing it is likely they will receive a higher  
4 increase than they otherwise would in the next negotiation of  
5 the agreement under which they will work.

6 Sixth, multi-employer bargaining units should have the  
7 same status under law as unions enjoy which is that the  
8 multi-employer bargaining units be recognized as exclusive  
9 bargaining agents for all employers who will employ, on like  
10 work, men represented by the union. Presently an employer not  
11 a member of the multi-employer bargaining group may enter into  
12 an interim short form agreement which typically provides that  
13 the employer will pay, on a retroactive basis, any economic  
14 increase negotiated by the recognized multi-employer bargaining  
15 group. Under such agreement the employer continues to employ  
16 workmen represented by the union while the union is on strike  
17 against members of the multi-employer bargaining group. Other  
18 contractors working under national and project agreements may  
19 elect to follow the same course of action. Interim agreements,  
20 national agreements and project agreements prejudice the  
21 ability of the multi-employer bargaining group to reach a  
22 reasonable settlement with the union. Such agreements should  
23 be barred.

24 Seventh, the Construction Industry Collective Bargaining  
25 Committee should automatically take jurisdiction over every

1 negotiation for which they have received notice. The  
2 interrelation among negotiations in our industry requires that  
3 the provisions of the Act come into play in each negotiation  
4 so that unstabilizing situations may be handled as they  
5 develop.

6 Eighth, the Construction Industry Collective Bargaining  
7 Committee, in place of the international union involved, should  
8 approve or reject all collective bargaining agreements subject  
9 to its jurisdiction. The rejection of any agreements should be  
10 only because a provision or provisions would increase costs to  
11 a degree which would prove unstabilizing. This provision would  
12 provide an opportunity for experienced leaders representing  
13 labor, management and the public to review agreements reached.  
14 A broad based review would, we believe, prove most beneficial  
15 to the industry and to our customers.

16 Ninth, the Act should set forth in clear language the  
17 responsibilities of the labor and management national  
18 organizations when they are called upon by the Committee to  
19 provide effective mediation and conciliation services. As  
20 Secretary of Labor Dunlop pointed out in his testimony, there  
21 have been several plans put forth over the years which depended  
22 upon voluntary action on the part of international labor  
23 organizations and national employer associations to provide  
24 services to assist in making collective bargaining more  
25 effective. These plans failed, and any plan which does not

1 require, by its terms, responsible action also will fail.

2 During the development of the legislation which you are  
3 considering, representatives of the AGC held several informal  
4 discussions with the Secretary of Labor on the subject. These  
5 were general discussions dealing with the philosophy and  
6 principles of the proposal, and nothing at that time was in  
7 writing, but until these were developed into actual  
8 legislative language there was no way in which our governing  
9 body could give them proper consideration.

10 In meetings of the Collective Bargaining Committee in  
11 Construction, where this subject was discussed on several  
12 occasions, AGC representatives stated that while they supported  
13 the need for corrective legislation no commitment could be  
14 made on behalf of the association until we saw the language  
15 of the bill.

16 On August 28 we advised the Secretary that unless we  
17 received the actual language of the bill with a reasonable  
18 length of time in which to give it the consideration it  
19 certainly would deserve, we could not actively support the  
20 legislation. On September 3 we were furnished a summary of  
21 the bill.

22 We immediately held a meeting of our national officers,  
23 together with our labor counsel, and following that meeting  
24 AGC President John N. Matich said "based on the summary, the  
25 legislation appears to be a step forward, but until we have the

1 opportunity to examine the actual bill in detail we are not in  
2 a position to commit ourselves to support it."

3 We received copies of the bill on the afternoon of  
4 Friday, September 5. We mailed copies to our Executive  
5 Committee that day and scheduled a meeting of the committee  
6 for yesterday afternoon.

7 Three working days is not sufficient time for us to  
8 consult with our members and counsel, analyze the bill in  
9 detail, hold a meeting of our Executive Committee, establish a  
10 position and prepare testimony on an issue of this importance  
11 to our industry. It was apparent to our Executive Committee,  
12 however, even after only a cursory examination, that the bill  
13 does not contain the provisions which we have mentioned.

14 As a responsible association we always are ready, willing,  
15 and indeed, eager to meet with the Secretary of Labor, the  
16 leaders of organized labor and any other persons of  
17 responsibility to cooperatively develop truly meaningful  
18 legislation to improve the collective bargaining process in  
19 construction. The short length of time which we have had this  
20 legislation has not permitted this.

21 This is an issue which certainly deserves due deliberation,  
22 thorough study and thoughtful consideration by all affected  
23 parties. The bill you are considering has not had those  
24 benefits, which leads us to question the necessity for the  
25 extremely rapid movement of the bill.

1           What is there about this bill that is so urgent? This  
2 Committee has long had the reputation for giving to each  
3 proposal which comes before it the due daliberation, thorough  
4 study and thoughtful consideration which I mentioned earlier.  
5 I urge you to do so now and to consider the suggestions we  
6 have made as Committee amendments to the bill.

7           Mr. Chairman, for the reasons we have outlined here,  
8 principally the short period of time we have had to give  
9 consideration to this proposal and our very daep concern over  
10 the rapidity of the legislative process in this case, we  
11 cannot support the legislation in its present form.

12           Thank you.

13           Mr. Thompson. Thank you, Mr. Rooney.

14           I understand the pressures, shall we say, of time as you  
15 recite them here on receipt and your reproducing copies of  
16 the bill, mailing them out, trying to convene, and so on.  
17 The parameters of this problem, of course, have been  
18 known for a long, long time, but admittedly the specific  
19 legislative proposals haven't.

20           Whether your suggestions, many of which I consider to be  
21 very constructive, will be included in the bill reported, if  
22 one is reported by the committee, I don't know. I can assure  
23 you, however, that, except for legislative business, which has  
24 interrupted our oversight hearings relating to the National  
25 Labor Relations Board, which involve discussion of a number of

1 specific legislative issues, we will get to some of the  
2 suggestions and consider them carefully which you have made in  
3 the past.

4 For instance, your suggestion No. 6 on page 4 relating  
5 to multi-employer bargaining units has been before the committee  
6 in the past and, as a matter of fact, I introduced legislation  
7 or considered certainly very carefully legislation which would  
8 bring this about. It would, of course, involve elections,  
9 I would presume, among the respective employees in any  
10 particular industry where a bargaining unit could be determined  
11 by a majority vote and the majority will prevail.

12 I certainly don't see anything terribly difficult about  
13 that, including perhaps the antitrust laws, because I don't  
14 think in a collective bargaining situation among employers  
15 or employees that it would be impossible to have such a  
16 situation.

17 I have no question, I simply would comment that I am  
18 indeed pleased by the tenor and the tone of this statement  
19 even though I don't agree with its conclusion. I understand  
20 your reasons. I find it much more pleasant than I did the  
21 release which arrived here yesterday.

22 Mr. Ashbrook.

23 Mr. Ashbrook. Thank you, Mr. Chairman.

24 I noted when I was listening to Mr. Taylor's testimony  
25 he kept referring to concept, they had been studying the

1 concept, he received the concept, very little concrete. In  
2 your testimony, you are talking a little more specifically.  
3 You evidently had the concept but not the language, is that  
4 right?

5 Mr. Rooney. Yes.

6 Mr. Ashbrook. I guess the ---

7 Mr. Rooney. Those hard data, that is the chronological  
8 description of the reception of the hard data, as you might say.

9 Mr. Ashbrook. I noted the dates, knowing the problems  
10 with the mail, I am surprised you got anything back.

11 Mr. Rooney. As a matter of fact, they worked pretty well  
12 for once.

13 Mr. Thompson. You mean no postage due, or anything like  
14 that?

15 Mr. Rooney. That is right.

16 Mr. Ashbrook. In point 8 you say the CICBC in place of  
17 the international union involved should approve or reject all  
18 collective bargaining agreements. I noted yesterday in the  
19 hearings, and asked the question of Mr. Dunlop, and I thought  
20 he gave an unusually short and succinct answer, as to the  
21 reasons why only unions at the international or national level  
22 had to approve. There was no similar provision for any  
23 employer or management approval. Do you find that particular  
24 facet of the proposal difficult, or do you think it is  
25 acceptable? What is the position of the industry on that?



1 Mr. Sprouse or Mr. Rooney, either of you may answer. The bill  
2 calls for the approval of the international, but doesn't say  
3 anything about employer associations at the national level.

4 Mr. Sprouse. That is right. There are three reasons in  
5 our discussion of the concept of the legislation, one, in the  
6 construction industry trade association business, I don't think  
7 it is doable. Two, we are subject to antitrust connotations  
8 with the unions, and, three, we don't want it.

9 Mr. Ashbrook. As to the second, there is that nice  
10 provision in there that criminal liability ---

11 Mr. Thompson. Is that the order of the problem?

12 Mr. Sprouse. No, not necessarily.

13 Mr. Ashbrook. There was an oversight provision.

14 Mr. Sprouse. We were aware of that problem.

15 Mr. Ashbrook. There is a clause in the proposal that  
16 would exempt from criminal or other kinds of legal action  
17 anyone who acts under this bill, so I presume it would have  
18 covered you or may have covered you on the antitrust aspects.

19 Mr. Sprouse. There are two other reasons.

20 Mr. Ashbrook. The other two reasons seem to be a little  
21 bit stronger.

22 I am left a little bit in the air, Mr. Sprouse, as to  
23 whether the tone of your statement, which, as Mr. Thompson  
24 pointed out, is rather conciliatory. Do you find yourself  
25 categorically against the bill?

1 Mr. Sprouse. No, sir. We are not supporting the bill  
2 nor are we opposing it.

3 Mr. Ashbrook. I guess that is what I was going to get to.  
4 If it happens, it will happen, but not with your blessing, is  
5 that it?

6 Mr. Sprouse. Yes, sir.

7 Mr. Ashbrook. Like Mr. Thompson, I will take the  
8 amendments into consideration. I kind of have the feeling it  
9 is already set.

10 Mr. Thompson. I hope so.

11 Mr. Ashbrook. But I guess we will take a look at your  
12 amendments. With that I have no further questions.

13 Mr. Sprouse. We sort of had that feeling too,

14 Mr. Ashbrook.

15 Mr. Thompson. Thank you very much.

16 These two bills represent passage of an amendment or a  
17 bill. I would suggest that the committee recess long enough  
18 for Mr. Ashbrook and myself to go vote and return.

19 Thank you.

20 (Voting recess taken)

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LaFrance  
fls  
McMath  
3:30

1 Mr. Thompson. The committee will be in order.

2 Our next witness is Mr. Philip Abrams, President of  
3 Associated Builders and Contractors. Mr. Abrams, welcome.  
4 If you will identify your associates. We know these  
5 gentlemen, but the record should show.

6 STATEMENT OF PHILIP ABRAMS, PRESIDENT, ASSOCIATED  
7 BUILDERS AND CONTRACTORS, INC., ACCOMPANIED BY  
8 JOHN TRIMMER, EXECUTIVE VICE-PRESIDENT, AND WILLIAM  
9 B. BARTON, ATTORNEY

10 Mr. Abrams. With me is our Executive Vice-President,  
11 John Trimmer, and our Attorney, Bill Barton, sir.

12 We have a written statement that we have submitted. We  
13 would like that statement entered into the record.

14 Mr. Thompson. Without objection your statement in full  
15 will be made part of the record at this point.

16 Mr. Abrams. Thank you sir.

17 Mr. Thompson. As a matter of fact, we would appreciate  
18 your summarizing although we don't want to rush you.

19 Mr. Abrams. I understand. I do have an oral summary.

20 (The written statement of Philip Abrams follows:)

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22  
23  
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1 Mr. Abrams. I am Philip Abrams. I am President of  
2 Associated Builders and Contractors. We represent 9000  
3 contractors of the United States who work under the merit  
4 shop philosophy which believes that union and non-union  
5 contractors and union and non-union men can work effectively  
6 in harmony and do work effectively in harmony in the  
7 construction industry.

8 We recognize there are problems in collective bargaining  
9 in the construction industry. They have been elucidated by  
10 the Secretary of Labor and by some of the previous witnesses.  
11 We won't go into the specific problems except to note that we  
12 feel that the principal problem of collective bargaining is  
13 that there is unbalanced economic pressure at the collective  
14 bargaining table, and that has resulted in the settlements  
15 which have made the industry notorious for high wages and low  
16 productivity.

17 H.R. 5900, the bill that would legalize secondary  
18 boycotts, won't help the economic imbalance. The bill which  
19 has passed the House will allow one side in the collective  
20 bargaining process to shut down the entire jobsite and  
21 increase the imbalance in economic pressure which already  
22 exists under collective bargaining in the industry. H.R. 9500  
23 is linked, as Congressman Ashbrook noted, to H.R. 5900, both  
24 by the Administration and by other spokesmen for the  
25 Administration and by some Senators and Congressmen. I think

1 it is clear from the previous witnesses that the construction  
2 industry rejects the linkage between the two bills, rejects  
3 any tie-in and feels that the two bills should stand on their  
4 own merits.

5 Mr. Thompson. What in your view is the linkage?

6 Mr. Abrams. The linkage, as Congressman Ashbrook stated,  
7 is the political linkage. The Administration has stated that  
8 H.R. 5900 would be vetoed by the President unless it is  
9 accompanied by the bill which would substantively reform the  
10 collective bargaining process in construction. There is word  
11 from the Senate that they intend to combine the two bills into  
12 one piece of legislation.

13 Mr. Thompson. Where does that word come from the other  
14 body?

15 Mr. Abrams. It comes from the Senate Labor Committee,  
16 sir.

17 Mr. Thompson. From whom?

18 Mr. Abrams. From members of the Senate Labor Committee.

19 Mr. Thompson. Were you here earlier when I said, I believe  
20 to Mr. Taylor, that by design there are two separate bills  
21 which are going to be treated separately by this body?

22 Mr. Abrams. Yes, sir.

23 Mr. Thompson. At least my conversations with the other  
24 body lead me to believe very firmly that the two bills are  
25 to be considered separately. The President can take his choice

1 and sign one, veto the other, veto both, do whatever he wants.  
2 This very procedure ought to reassure you with respect to  
3 that here in this body. This body will act first. Whatever  
4 information you get, yours might be as reliable or more or  
5 less than mine.

6 Mr. Abrams. With all respect, I believe my view reflects  
7 the political reality of the situation, as Congressman  
8 Asbrook says.

9 Mr. Thompson. There is a difference between political  
10 reality and legislative linkage.

11 Mr. Abrams. I am talking about political linkage. I am  
12 talking about the facts of the matter.

13 Mr. Thompson. You can either talk politics or talk  
14 about the substance of the bill. H.R. 9500 is not an  
15 amendment to the National Labor Relations Act. H.R. 5900 is  
16 an amendment to Section 8(4)(4) of the Act.

17 Mr. Abrams. I am well aware of that. But even the  
18 inversion of the numbers in the titles of the bills gives an  
19 indication of the fact that they are not separate bills  
20 politically, H.R. 5900 and H.R. 9500. That happens to be a  
21 fortuitous inversion?

22 Mr. Thompson. That is a coincidence of numbers. Numbers  
23 are assigned in the order that bills are introduced. I admit  
24 to wanting the number H.R. 5900 for easy identification  
25 purposes.

1 Mr. Abrams. The New York Times said on September 4 that  
2 "Congress will also have to be wary of any package deal that  
3 attempt to use this desirable basic proposal as protective  
4 coloration for the 'common situs' picketing bill already  
5 passed by the House.

6 "That measure, which would vastly increase the ability  
7 of any single construction union to shut down an entire  
8 project, would simply encourage irresponsibility of the type  
9 the stabilization plan is intended to combat. The two have  
10 no place in one shell."

11 Mr. Thompson. I understand that that is one reason  
12 why they are not in one shell. They are neither identical nor  
13 fraternal twins.

14 Mr. Abrams. Unfortunately with H.R. 9500 we have been  
15 led to expect great reforms and substantive reforms in the  
16 legislation. We find that instead we have a bill which we  
17 regard as a hoax because we feel, notwithstanding the  
18 Chairman's statement, that it does grease the path for  
19 H.R. 5900 to become law in this country. The Secretary of  
20 Labor in testimony before the House and the Senate promised  
21 vastly enhanced roles for national construction management in  
22 local disputes.

23 In a Wall Street Journal interview the Secretary of  
24 Labor promised sweeping changes. He promised locals would  
25 have to get permission to strike. There would be mandatory

1 cooling off periods. There would be mandatory mediation of  
2 disputes. There would be strong incentives for wide area  
3 bargaining. We don't find that in H.R. 9500.

4 H.R. 9500 has two substantive proposals at least as  
5 stated in the summary by the Secretary of Labor. One, a  
6 30-day cooling off period, standard national union approval  
7 of local agreements. These are not sweeping changes in our  
8 estimation. They amount to a milksop. They would be fine if  
9 they were standing independently in the political process.  
10 But as they are politically linked to H.R. 5900 they do not  
11 do well for the construction industry.

12 The 30-day cooling off period loophole is something which  
13 I understand the committee addressed itself to yesterday and  
14 will be corrected. At present the language in H.R. 9500 does  
15 not provide for an effective 30-day cooling off period. A  
16 simple 91-day notification of the end of the agreement would  
17 result in no cooling off period.

18 The other substantive item in the legislation, that which  
19 gives national unions a veto over local agreements, we take  
20 issue with. First of all, we do not see in this, the only  
21 substantive proposal in the legislation, any vastly enhanced  
22 role for management. As a matter of fact, management has no  
23 role in the final say over overseeing these local collective  
24 bargaining agreements. It reverses the intent of the Landrum-  
25 Griffin Amendments to the National Labor Relations Act by

1 taking power away from local unions and giving it to national  
2 unions.

3 We believe it puts the national unions, who are not in  
4 the proper forum to bring about changes in wage patterns and  
5 productivity, in that position. We don't believe the national  
6 union should be in the position to try to reverse the wage  
7 patterns and the productivity patterns in the construction  
8 industry. It allows the national unions to put pressure on  
9 local unions.

10 I think the reason one of the associations took  
11 exception to SASMI's position is specifically the conflict  
12 which has been going on in the sheet metals trade between  
13 SASMI and the International Sheet Metal Workers Union and local  
14 sheet metal workers where national unions want SASMI passed,  
15 many of the locals don't want it passed, and this vehicle will  
16 be a vehicle for the national sheet metal workers union to  
17 force their locals to adopt the SASMI plan which they oppose.

18 Finally, we think by exempting the parties, who under  
19 this legislation can take action, but exempting them from  
20 legal liability you encourage the irresponsibility of people  
21 who do not have to answer for the actions they take. The  
22 problems in the construction industry, the malaise that  
23 affects collective bargaining in construction, is an economic  
24 imbalance at the collective bargaining table that will be  
25 increased by the passage of H.R. 5900.

1           There is nothing in this legislation that is going to  
2 resolve that economic imbalance. It is only going to  
3 camouflage it.

4           As far as some of the provisions for notice, we note  
5 in our testimony, and I won't go into any great detail, that  
6 many of the provisions in the boilerplate are covered by  
7 Section 8(d)(1) of the National Labor Relations Act. The setup  
8 in the National Labor Relations Act for the Federal Concilia-  
9 tion and Mediation Service to become involved in collective  
10 bargaining disputes has an established bureaucracy and we don't  
11 see a need for a duplicate bureaucracy in the construction  
12 industry.

13           There is one further item that directly affects the  
14 associability of contractors. Since we are an association  
15 of both union and non-union contractors which does not  
16 accept the delegation of collective bargaining authority  
17 either on a national level or local level, we now find  
18 ourselves for the first time, and I am sure it was not the  
19 intent of the Secretary of Labor or the labor unions or any  
20 other management association or of Congress to involve ABC  
21 in the process of collective bargaining, but the language in  
22 the bill requires that if any of our union members has a  
23 collective bargaining dispute that they must notify ABC, that  
24 ABC must give notice to the new committee to be set up, and  
25 that ABC must participate in the negotiations of that local

1 area.

2 We do not want to become involved in the collective  
3 bargaining process. We don't believe anybody wants us  
4 involved in the collective bargaining process. We have  
5 suggested in our written testimony language which would  
6 provide a means for ABC being not included in the collective  
7 bargaining process.

8 In summary, we think that H.R. 5900 on legalization  
9 of secondary boycotts is bad legislation and it is not improved  
10 by a weak adjunct H.R. 9500. We don't think the industry can  
11 live with 5900. We think that 9500 is the grease for its  
12 being put into law. We believe that in that way it is  
13 perpetuating a hoax on an industry which needs real solutions  
14 and not H.R. 9500.

15 That is the end of our testimony.

16 Mr. Thompson. Thank you.

17 We will look carefully at your suggestions as we did to  
18 your suggestion with respect to the legislation which the House  
19 passed which seems to be your greatest concern, and that is  
20 H.R. 5900. We do appreciate the language suggestion, and we  
21 will look at them. Beyond that I have no comment.

22 Mr. Cornell?

23 Mr. Cornell. No questions.

24 Mr. Thompson. Thank you very much, sir.

25

1 Mr. Thompson. Our next witness is Mr. Robert R. Arquilla,  
2 Vice-President and Treasurer of the National Association of  
3 Home Builders.

4 Mr. Arquilla, you are very welcome. If you will identify  
5 the gentlemen accompanying you for the record, we would  
6 appreciate it.

7 STATEMENT OF ROBERT R. ARQUILLA, VICE-PRESIDENT AND  
8 TREASURER, NATIONAL ASSOCIATION OF HOME BUILDERS,  
9 ACCOMPANIED BY CARL A. S. COAN, JR., STAFF VICE-PRESIDENT  
10 AND LEGISLATIVE COUNSEL, AND JOHN REILLY, LABOR COUNSEL

11 Mr. Arquilla. On my right is Carl S. Coan, our staff  
12 vice-president and legal counsel, and on my far right, John  
13 Reilly, who is our Labor Counsel.

14 Mr. Thompson. Welcome, gentlemen. Without objection  
15 your statement in full, which is very brief, will be made a  
16 part of the record at this point. Please feel free to  
17 proceed as you wish.

18 (The written statement of Robert R. Arquilla follows:)  
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XXXXXX

1 Mr. Arquilla. My name is Robert Arquilla, from  
2 Chicago, Illinois, and serve as Vice-President and Treasurer of  
3 the National Association of Home Builders. I also served  
4 as the NAHB representative for three years on the National  
5 Carpenters Craft Board set up under the Construction Industry  
6 Stabilization Committee. NAHB is the trade association of the  
7 home building industry with more than 73,000 member firms in  
8 602 State and local associations throughout the nation.

9 Our membership consists of both union and non-union  
10 builders, of both prime contractors and subcontractors, with  
11 unionized housing construction mainly concentrated in major  
12 metropolitan areas. Union wage levels in an area, however,  
13 also have an impact on the wages paid to nonunion employees.  
14 This is especially true for Federally assisted multifamily  
15 construction because of the requirements of the Davis-Bacon  
16 Act. We, therefore, have a great interest in legislation  
17 aimed at improving the framework of collective bargaining  
18 in construction.

19 Mr. Thompson. May I interrupt you with a question.

20 Mr. Arquilla. Surely.

21 Mr. Thompson. I think I knew the answer to it, but I  
22 am certain I have forgotten it. Do you know what percentage  
23 of the home building industry employs union labor?

24 Mr. Arquilla. In the single family detached area, about  
25 35 percent is union represented. In multifamily it is far

1 higher than that, maybe 60 percent.

2 Mr. Thompson. For garden types or large developments.

3 Mr. Arquilla. Right, condominiums and so forth.

4 Mr. Thompson. Thank you very much.

5 Mr. Arquilla. NAHB endorses establishment of the  
6 proposed Construction Industry Collective Bargaining Committee  
7 to assure that problems of collective bargaining structure,  
8 productivity and manpower development are constructively  
9 approached by labor and management in the construction  
10 industry. It would be the beginning of a mechanism that the  
11 unionized sector of the construction industry has needed for a  
12 long time. The construction industry, unlike other major  
13 industries, consists of a multitude of relatively small  
14 employers dealing with many large unions. This has resulted  
15 in an imbalance of bargaining power in favor of the union.

16 This imbalance has frequently resulted in excessive wage  
17 and fringe benefit settlements, with different unions in the  
18 same geographic area competing with each other to see which  
19 can achieve the highest settlement for its members. As a  
20 result, in the late 1960's and early 1970's, settlements in  
21 the construction industry frequently resulted in annual  
22 increases of from 10 to 20 percent. This led to the  
23 establishment in March, 1971, of the Construction Industry  
24 Stabilization Committee, as a reaction to such highly  
25 inflationary settlements.



1 CISC, which was made up of management, labor and public  
2 members, restored stability to the collective bargaining  
3 process in the construction industry, resulting in a decrease  
4 in the annual increase in wage rates and fringe benefits over  
5 the preceding year from 13.5 percent in the first quarter of  
6 1971, to 5.6 percent in the first quarter of 1974. It also  
7 resulted in a decrease in work stoppages in the construction  
8 industry from 463 in 1970 to 272 in 1973.

9 At this point I might add, Mr. Chairman, our number was  
10 improper in the original submission and we have submitted the  
11 corrections on that.

12 Mr. Thompson. Thank you. The record will show that.

13 Mr. Arquilla. Unfortunately, the authority of CISC  
14 terminated with the termination of the Economic Stabilization  
15 Act on April 30, 1974. Since that time, the annual increase  
16 accelerated to 9.6 percent in the first quarter of 1975 and the  
17 trend is for further increases. Additionally, work stoppages  
18 increased to 437 in 1974 and are at an annual level of 400  
19 in 1975. Attached are two charts illustrating these changes.

20 (The charts referred to follows:)

21  
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1           Mr. Arquilla. We feel very strongly that the expiration  
2 of CISC brought about the renewed instability in the  
3 construction industry that has occurred over the past 16 months.  
4 Because of CISC's authority to intervene in collective  
5 bargaining disputes, it was most successful in helping to  
6 resolve these disputes and moderating the inflationary trends  
7 that were evident before its institution. The problems which  
8 CISC were able to deal with have not gone away and this is why  
9 we believe that the proposed Construction Industry Collective  
10 Bargaining Act is an important step towards dealing with these  
11 problems on a permanent basis.

12           By involving the proposed Collective Bargaining Committee  
13 in disputes and bringing into play the less parochial interests  
14 of the national management and union organizations, there  
15 should be significant incentives to resolve problems between  
16 labor and management without resorting to work stoppages. Also,  
17 the bill's proposed requirement, that any settlement is subject  
18 to approval by the- national organization to which the local  
19 labor organization involved in a dispute belongs, should help  
20 to avoid patently unreasonable requests by local labor  
21 organizations.

22           This, CISC was able to do. However, this proposal lacks  
23 one of the main levers that CISC HAD. Although seldom used,  
24 CISC had the power to disapprove a proposed settlement. This  
25 lever encouraged the parties to a dispute to attempt to reach

1 a reasonable agreement. We believe that such authority should  
2 be given to the proposed Construction Industry Collective  
3 Bargaining Committee. While we would, of course, hope that  
4 that authority would be seldom used, its mere existence would  
5 be very helpful and is necessary. We urge the Committee to  
6 amend the bill to that end. We, then, urge that the Committee  
7 move quickly on this important legislation.

8 Thank you for the opportunity to appear today.

9 Mr. Thompson. Thank you very much.

10 First the committee will give serious consideration to  
11 the amendment which you have suggested and to others which  
12 have been suggested by others.

13 Secondly, the committee will move quickly. I introduced  
14 legislation many months ago, and indeed for a considerable  
15 number of years, relating to the Denver Building Trades case,  
16 so-called common situs picketing situation. I had no  
17 intention whatever of introducing legislation such as 9500  
18 until it was suggested to me by Secretary Dunlop and President  
19 Ford. The President felt it so important that he asked a  
20 number of us from this committee and from the other body to  
21 a rather lengthy conference at the White House during which he  
22 set forth the parameters of the legislation.

23 I agreed in a spirit of cooperation to introduce it  
24 along with my colleague, Mr. Quie, the ranking Member of this  
25 committee. We had a great many discussions back and forth, but

1 it is essentially an Administration bill, drafted by  
2 Secretary Dunlop and his people in consultation with a great  
3 many other people.

4 The proposal, although not its final form, the outlines  
5 of it have at least been known for at least two months. It is  
6 perfectly obvious how well-known they are by the number of  
7 editorials such as was quoted earlier in the New York Times,  
8 the Wall Street Journal article, radio, television, so that  
9 anyone with an interest either for or against the legislation  
10 certainly had ample notice of that.

11 As a matter of fact, we had reserved tomorrow for a  
12 hearing day but have no further requests for hearing. I  
13 emphasize that because in a recent summary set forth in the  
14 very reputable and authoritative journal called Congressional  
15 Quarterly I was accused of not giving the opponents of the  
16 legislation, indeed some of the proponents, adequate  
17 opportunities to testify.

18 We have statements relating to this legislation from  
19 persons or groups for or against strongly each way who have not  
20 requested to be heard. Beyond one more witness not scheduled  
21 to be heard today following you there is no further need for  
22 hearings. The general outlines, the purpose, are very well  
23 known. There might be some refinements such as you suggest.

24 I would like to thank you very, very much. I think  
25 probably we would agree that even if CISC had continued in

1 being that as an adjunct to its activity such legislation  
2 as this might have been a valuable tool for them. I am sorry  
3 as you are that they no longer exist.

4 Your charts, your data, are extremely valuable, and we  
5 are grateful to you and to everyone else who has made  
6 suggestions with respect to the legislation.

7 Mr. Cornell?

8 Mr. Cornell. No questions, Mr. Chairman.

9 Mr. Thompson. Thank you very much.

10 Mr. Arquilla. Thank you, Mr. Chairman.

11 Mr. Thompson. I might conclude by saying, Mr. Arquilla,  
12 that if you have some further thoughts or anyone else who has  
13 testified or who has not testified, have any further thoughts,  
14 suggestions or amplifications, I shall ask Chairman Perkins to  
15 keep the record open for a reasonable number of days for  
16 backup material or any additions. We certainly will be  
17 receptive to any perfecting or reasonable amendments.

18 Mr. Coan. Mr. Chairman, we may have some. We really  
19 didn't have time in reviewing the technical language to do  
20 that and everything else. If it is possible I would like to  
21 submit a further letter in a day or two setting that out.

22 Mr. Thompson. We would appreciate that, Mr. Coan. As  
23 soon as you get it to us we will be grateful. Of course that  
24 invitation is extended to everyone. Thank you very much.

25 Mr. Coan. Thank you, sir.

1 Mr. Thompson. Our last witness for the day is  
2 Mr. Robert Connerton, the General Counsel of the Laborers  
3 International Union. He is accompanied as usual by the very  
4 distinguished Mr. Curran, whose precise function is as yet  
5 unknown to us.

6 STATEMENT OF ROBERT J. CONNERTON, GENERAL COUNSEL,  
XXXX 7 LABORERS INTERNATIONAL UNION, ACCOMPANIED BY JACK CURRAN,  
8 LEGISLATIVE DIRECTOR

9 Mr. Connerton. Thank you, Mr. Chairman.

10 As usual, Jack and I are very grateful for the  
11 opportunity of appearing before you and the members of this  
12 committee.

13 I would like to confine my remarks to the objections  
14 raised by the Associated General Contractors to the passage  
15 of H.R. 9500.

16 When we appeared here originally in connection with  
17 H.R. 5900, equal treatment for craft and industrial workers,  
18 we promised at that time that we would appear here today to  
19 support a bill that would try to enhance bargaining processes  
20 in the construction industry. We are here today to fulfill  
21 that promise.

22 Now with respect to the position of the Associated  
23 Building Contractors I think it should be clear on this  
24 record that while they suggest to you they represent both  
25 union and non-union contractors, the simple fact of the matter

1 is that the number of union contractors in that association  
2 can be counted on one hand. It is a non-union contractors  
3 organization representing non-union contractors, and that is  
4 a simple fact.

5 Turning to the position of the Associated General  
6 Contractors, I would like to make a few brief remarks on some  
7 of the points that they have raised. Their point with  
8 respect to contracting, all contracts terminating on a single  
9 day ---

10 Mr. Thompson. That is May day.

11 Mr. Connerton. May day, right --- is probably not well  
12 thought out or fully considered because what that would really  
13 mean is that it would transfer power to the building trades  
14 department to shut down the entire industry in this country  
15 on one day. While that might be something that some unions  
16 would like, perhaps we might favor personally from a  
17 philosophical standpoint, I am sure there are very few Members  
18 of either the House or the Senate that would ever support  
19 that sort of proposition.

20 Mr. Thompson. May I interrupt to say that I wouldn't  
21 support it. I think that would be a terribly dangerous  
22 situation, inimical to not only the interests of organized  
23 labor but certainly to the contracting and building industry  
24 in general.

25 Mr. Connerton. It is clearly a proposition that we are



1 not supporting, Mr. Chairman.

2 Mr. Thompson. We don't want a situation analogous or  
3 similar to that which exists in the railway industry where, as  
4 you know, one day and that is the ball game.

5 Mr. Connerton. That is correct. Every single summer  
6 this Congress would be struggling with nationwide potential  
7 strikes in the construction industry.

8 Now with respect to their fourth point dealing with  
9 retroactive payments, it seems to me that really this is a  
10 matter which has not been fully considered by them either.  
11 In support of that proposition they talk about different  
12 bargaining situations which really refers to another point  
13 that they are making.

14 In seems to me that in many cases in this country when  
15 an agreement expires at the present time the unions are urged  
16 to have their members continue working with the understanding  
17 that when and if the employers ever reach an agreement with  
18 the union the agreement will be retroactive to that particular  
19 day. Adoption of that proposal would remove from the hands  
20 of the parties to the collective bargaining process a very  
21 salutary method which they have used in the past to prevent  
22 strikes.

23 Now the sixth point that is made by the AGC deals with a  
24 very complicated subject. That is the question of multi-  
25 employer certification. Inside the labor movement, in the

1 building trades industry, there has been substantial support  
2 for that proposition on the part of some unions, strong  
3 opposition on the part of other unions to that proposition.  
4 It would require, as you know, a number of amendments to the  
5 Taft-Hartly Act.

6 At the present time a few of the provinces in Canada have  
7 adopted multi-employer certification. It is my understanding  
8 that the statutes have run into difficulty in implementation  
9 because of conflicts between contract associations.

10 In any event, we would support that during the oversight  
11 hearings or otherwise that this committee might care to  
12 inquire into the possibility of enacting employer certification  
13 provisions in the construction industry.

14 I think clearly we agree with the general objective of  
15 the Associated General Contractors. The more people that can  
16 be bargained for at a particular time with uniform wages and  
17 uniform conditions and a lack of competition in bargaining  
18 is an objective really that the unions I think in general would  
19 support.

20 With respect to proposition No. 7, and that is the  
21 Commission should automatically take jurisdiction over all  
22 bargaining disputes in the construction industry, it seems to  
23 me that this is a matter which our experience in the passage  
24 of the hospital bill would be helpful. You will recall at  
25 that particular time, Mr. Chairman, we left to the

1 Federal Conciliation Service the decision as to whether or  
2 not they thought the matter was important enough for them to  
3 take jurisdiction. I believe that Secretary Dunlop's bill  
4 tracks that particular proposal. We would endorse that.  
5 Taking jurisdiction over infinitesimal disagreements in the  
6 construction industry it seems to me contains many elements of  
7 make work. The Commission here clearly has the jurisdiction  
8 to entertain any dispute which they feel might be of some  
9 value.

10 Mr. Thompson. I think, Mr. Connerton, that the  
11 relatively short but rather definitive history since the  
12 enactment of the hospital act has shown a number of things.  
13 First, that the type of structure set forth involving the  
14 Federal presence has worked very well.

15 Secondly, and perhaps more important, there has been a  
16 dramatic decrease in the number of strikes. Admittedly  
17 many, perhaps even at one time even the majority, were  
18 recognition strikes. But strikes relating to hours and wages  
19 and working conditions have been greatly reduced and it has  
20 worked.

21 I might add here that although Mr. Dunlop was not  
22 Secretary at that time, although I don't agree with  
23 Secretary Dunlop all the time, I can't help but say that he  
24 is a most knowledgeable man, most cooperative and reasonable  
25 man, and my staff and I have found, as I am sure the full

1 committee staff has found, his door open, and a great  
2 willingness on his part to exchange information with us, he  
3 is a tremendous source of information, having so many years  
4 of distinguished service in various labor-management  
5 activities. He is even in the wheat business now.

6 Mr. Connerton. That is what I understand. That is what  
7 makes much of the conversation of the ABC very amusing. Here  
8 Congress last year passed the hospital bill with really a  
9 10-day cooling off period and mandatory mediation, far less  
10 than what the Congress is doing in this area. I think if we  
11 just check the record and find out what the experience has  
12 been, virtually all strikes in the hospital industry have been  
13 eliminated. That is the record of the Congress's achievement.

14 I feel this bill goes far beyond that particular point.

15 Mr. Thompson. I will hasten to concede that this bill  
16 with respect to the position of organized labor is much more  
17 stringent in terms of restraints, possible restraints, than  
18 is the hospital act.

19 Mr. Connerton. That is correct, sir.

20 Mr. Thompson. As an earlier witness said, in a sense it  
21 is a change in the attitudes since 1959 when we had the last  
22 major amendment to the National Labor Relations Act. But it  
23 is an amendment based on the experience in the intervening  
24 years and the needs of today in the industry.

25 Mr. Connerton. Yes, and I think it is also based,

1 Mr. Chairman, on the experience of the Construction Industry  
2 Stabilization Committee during the period 1971 to 1974. That  
3 record again also speaks for itself, following basically the  
4 same procedures provided for in this bill which I am certain  
5 that Secretary Dunlop is really tracking, that the number of  
6 disputes was reduced substantially, I think something in the  
7 range of 67 percent if you include the number of manhours you  
8 are running up into the 90 percent.

9 The settlements were reasonable. A great deal of  
10 uniformity was established in the construction industry. A  
11 number of distortions were eliminated. I think we are here  
12 to carry out the promise that we made to you many months ago  
13 for the purpose of enforcing Secretary Dunlop's proposed  
14 legislation.

15 Mr. Cornell. Would you be agreeable to the suggestion  
16 made by the National Association of Home Builders that the  
17 power to disapprove a proposed settlement be given to the  
18 Collective Bargaining Committee?

19 Mr. Connerton. First of all, Mr. Cornell, I have not  
20 been involved in the negotiations that led to Secretary  
21 Dunlop's bill. If you are asking me my personal opinion, I  
22 would be opposed to it because that to me constitutes  
23 compulsory arbitration.

24 As I understand the situation, both the labor movement  
25 and the business community are opposed to compulsory



1 arbitration. Years ago I was deeply involved inside the  
2 American Bar Association when we were debating the issue of  
3 compulsory arbitration applied to the transportation industry.  
4 After a few years of study both the labor and the business  
5 segment of the labor law section came down firmly and  
6 unanimously in opposition to compulsory arbitration.

7 If the CISC were to approve or reject all agreements that  
8 in my mind would be tantamount to compulsory arbitration, and  
9 I would be opposed to that proposal.

10 What Secretary Dunlop's position would be, or the  
11 position of the Building Trades Department, or the industry  
12 I don't know.

13 Mr. Thompson. If the gentleman will yield, I think the  
14 Secretary made his position very clear on that subject in his  
15 testimony of yesterday when he emphasized that this legislation  
16 does not include compulsory arbitration. The Secretary I am  
17 sure is as aware as we are of the situation in the railway  
18 industry when in effect virtually on an annual basis the  
19 Congress arbitrates compulsorily.

20 Mr. Connerton. That was the history of our experience  
21 in reviewing the disputes in the transportation industry over  
22 the period of 20 years. At a certain point in time there was  
23 no longer any bargaining, the free collective process dried  
24 up and both parties went to the Government to argue their  
25 case. They were congenitally unable to bargain in good faith

1 among themselves. They were always bargaining with one eye  
2 on Congress and with the notion in mind that the matter would  
3 be resolved by the political process in Congress.

4 Mr. Cornell. They speak favorably of the CISC during-  
5 that period of time. I note the statement was made that one  
6 of the main levers was the power to disapprove of the proposed  
7 settlement.

8 Mr. Thompson. The purpose there was a wage stabilization  
9 purpose.

10 Mr. Cornell. I was getting to that. I don't think you  
11 can sell it to your workers in view of the experience we have  
12 under wage stabilization. We did have wage stabilization but  
13 it was not effective. In view of that experience I don't  
14 think you can sell that to the workers. That is why I question  
15 whether the CISC was necessarily that good.

16 Mr. Connerton. It was a separate body established,  
17 Mr. Cornell, in the building and construction industry.  
18 However its jurisdiction was limited to approving wages. I  
19 litigated a number of cases involving issues other than wages  
20 during that particular period of time. I believe the proposal  
21 before you contains a method by which reason can be injected  
22 into collective bargaining negotiations in the construction  
23 industry. There is a provision in the bill that requires  
24 approval for all agreements on the part of the international  
25 unions. That is designed to overcome actions of Congress in

1 in 1947 with the passage of the Taft-Hartly Act, in 1959 with  
2 the passage of the Landrum-Griffin Act, and to restore the  
3 salutary roles of international unions participating in local  
4 negotiations and exercising a stabilizing influence.

5 It is my considered opinion that as in the days of the  
6 CISC from 1971 to 1974 that result will be brought about. I  
7 believe that other parties to the industry will agree with me  
8 on that conclusion.

9 Mr. Cornell. Thank you, Mr. Chairman.

10 Mr. Thompson. With that, thank you very much.

11 I might note that the absence of compulsory arbitration  
12 as a feature in this proposal of the Secretary is clearly the  
13 result of his consultations with both the employers and the  
14 employees. I think it is safe to state that the employer  
15 groups would want compulsory arbitration no more than would  
16 the employee groups. This question has been discussed at  
17 length over the years. I think it is generally acknowledged  
18 that compulsory arbitration would bring about unrealistic  
19 offers and unrealistic demands and, therefore, unrealistic  
20 and not really sensible settlements.

21 It has been my experience at least, and recent history  
22 bears it out in all industry, that there have been fewer  
23 strikes in recent years than in earlier years, and this is  
24 proof that the collective bargaining process as it now  
25 exists works better than would compulsory arbitration.

1 With that I thank you, Mr. Connerton, and the committee  
2 will adjourn subject to the call of the Chair. There will  
3 be no further hearings on H.R. 5900, but I shall request the  
4 Chairman to keep the record open for a reasonable number of  
5 days.

6 Mr. Connerton. Thank you, Mr. Chairman.

7 Mr. Thompson. We will expect to hear from the Coan  
8 and others.

9 We will adjourn.

10 (Whereupon, at 4:30 p.m., the hearings were concluded,  
11 subject to the call of the Chair)

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