

UNITED STATES-CHINA BUSINESS COUNCIL Records, (1973) 1979-82 (1984) Accretion

Collection Type

Personal Papers

Extent

83.5 linear feet (ca. 167,000 pages)

Record Type

Textual

Access

Open. Some items are temporarily restricted under terms of the donor's deed of gift, a copy of which is available on request, or under National Archives and Records Administration general restrictions (36 CFR 1256).

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Processed by

Helmi Raaska, July 1990

Scope and Content Note

The initial accession of Council records documents the formation of the Council and its role in establishing trade relations with China, 1973-78. An overview of the Council's formation, programs, and services is given in the finding aid to those records. This accretion documents the ongoing activities of the Council during the eventful years from 1979-82. On January 1, 1979, the United States and China normalized diplomatic relations. A visit to the U.S. by Vice Premier Deng Xiaoping, the opening of embassies, settlement of the private claims issue, a new trade agreement, and the establishment of a Council office in Beijing followed normalization. Two major exhibitions were staged in 1980, an American exhibition in Beijing and a PRC exhibition which traveled to San Francisco, Chicago, and New York. The Council's participation in all of these events is reflected in the records.

Scope and Content of the NCUSCT Records

The primary functions of the Council continued to be business advisory services, information, delegations, briefings and conferences, publications, and government relations. The files document these ongoing activities, but change and new areas of involvement are also evident. One new area of interest was in exhibitions, and the files contain information on Chinese and American exhibitions, the Council's endeavor to define its role in regard to exhibitions, and the creation and activities of the Exhibitions Committee. A significant amount of committee activity is also reflected in the files of the Legal, Telecommunications, and Pharmaceuticals and Medical Devices Committees. The Council continued to address the concerns of its member companies and the files contain information on such issues as selling technology to China, export controls and licensing, import quotas, and shipping problems. Government relations activities are evident in the congressional testimony given by Council staff, monitoring of legislation affecting trade, briefings provided for government officials, regular meetings held by Council and Department of Commerce staff, and cooperative efforts in exhibitions, conferences, and delegations.

Audiovisual Materials

Photographs, slides, and audiocassettes were removed from the collection during processing and transferred to the audiovisual department. View the [finding aid for those items here](#).

Related Materials (Date):

See finding aid to accession 84-40.

ACRONYMS

BAS	Business Advisory Services
CBR	The China Business Review
CCPIT	China Council for the Promotion of International Trade
CECF	Chinese Export Commodities Fair
EXIMBank	Export-Import Bank
FTC	Foreign Trade Corporation
ISC	Importers Steering Committee
MFN	Most Favored Nation
NCUSCT	National Council for United States-China Trade
PRC	People's Republic of China
PRCLO	People's Republic of China Liaison Office
USLO	United States Liaison Office

Series List

LIST OF SERIES

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Series Descriptions

National Council Administrative Files

The administrative files are the record of the Council's umbrella activities: preparation for and proceedings of the annual membership meetings, general correspondence, cable traffic in and out of the Washington office, and subject files relating to the Council's major activities and internal operations. Three new series are included in this accretion: a central file for material relating to Chinese organizations and American universities, account files for delegations and special events, and the President's and Vice President's (Christopher H. Phillips and Roger W. Sullivan) chronological files. Several series which were part of the initial accession were not received with this accretion: Board of Directors Meetings; Associations, Councils, Societies, Committees; Government Agencies; State Files; and Staff Files. The Ford Library did not retain the Office Reading File.

Business Advisory Services Department

The Council provided business advisory services to its member companies through the Importer Services and Exporter Services Departments. These departments merged in July 1982 to create the Business Advisory Services Department. Most of the records predate the formal merger, so Importer Services Files and Exporter Services Files appear as units within the department. Member Company Files and

Staff Files are in single series, rather than being part of either importer or exporter services.

The organization of Business Advisory Services provided for three assistant directors, each of whom would take responsibility for certain sectors and all of the companies and committees within those sectors. This shift of focus from importers and exporters to sectors is evident in some of the staff files.

Since staff files comprise a significant portion of the records, staff names, positions, and areas of responsibility are listed below.

Carolyn Brehm - Director, Importer Services; Director, Business Advisory Services

Harold Champeau - Assistant Director, Exporter Services (agriculture)

Jeanne Chiang - Assistant Director, Business Advisory Services (legal, agriculture)

David Denny - Assistant Director, Business Advisory Services (petroleum, banking, energy)

Norman Getsinger - Director, Exporter Services

Richard Gillespie - Assistant Director, Exporter Services; Assistant Director, Business Advisory Services (exhibitions, engineering)

Andrew Heyden - Assistant Director, Importer Services; Assistant Director, Business Advisory Services (textiles, agriculture)

Jean Hoffmam - Associate, Importer Services; Assistant Director, Importer Services

Ernest Staber - Assistant Director, Exporter Services (exhibitions)

Mary Tuck/Michele Provost - Executive Secretary, Exporter Services

Delegations Department

The Council sponsored delegations, cooperated with other organizations in hosting visiting Chinese, and occasionally provided contract services to U.S.

government-sponsored delegations. Other departments and staff were involved with receiving and sending missions, but this department was responsible for coordinating and providing logistical support to all delegations.

Stephanie Green and Richard Glover were named co-directors of the department in February 1979. When Glover became the Council's first Beijing representative in 1980, Green became the department's director.

Delegations to and from China played an important role in trade development, especially from 1977 through 1980. In 1981 both China and the U.S. began to reassess the value of the types of delegations that had been exchanged during the past years. The early Chinese missions had been large survey delegations, but the current situation called for smaller, more specific delegations with high-level members who had decision-making authority. The multi-company U.S. missions were no longer useful to firms that had established direct contacts in the PRC, and these firms were now arranging their own trips to China. Budget considerations were also a major factor in the reassessment of delegations.

In response to changing circumstances, the Council restructured the Delegations Department into a Programs and Government Relations Department in May 1981. The programs aspect was to be delegations and briefings/conferences. The Government Relations activities were to be centered on becoming the focal point of information within the Council on U.S. government involvement with China. The department would no longer provide logistical support to delegations sponsored by other departments. Stephanie Green continued as director of the restructured department.

The records here are related to delegations, and do not reflect programs and government relations activities. A small amount of material relating to the Programs and Government Relations Department is included in the Exporter Services Subject File in box 286.

Publications and Research Department

This department was responsible for production and promotion of the China Business Review and the Council's other publications. In addition to research and writing for publications, the staff also assisted in the preparation of speeches, articles, testimony, briefing books, and issues papers. Nicholas H. Ludlow, director of the department through October 1982, was also responsible for public and press relations and operation of the library. In May 1979 Ludlow's title was changed to Executive Director for Publications, Research and Planning.

The series are basically the same as in the initial accession: Administrative Files, Council Publications, and China Business Review Background Files. The Publications Staff Subject File is a new series. Extensive Nicholas Ludlow files were received, but not other staff files.

Last Modified Date

2024-07-23

193-194 Annual Meetings, 1978-81. (.8 linear feet)

Materials relating to arrangements for and proceedings of the annual membership meetings. Files for meetings include notices sent to members, agenda, nominating committee reports, lists of registrants, ballot tally sheets, and biographical sketches of speakers. Texts of speeches and transcripts of proceedings may also be included.

Arranged chronologically by date of meeting.

Box 193 National Council Administrative Files: Annual Meetings

Status	Title
OPEN	June 14, 1978 (1)-(9)
OPEN	May 17, 1979 (1)-(10)
OPEN	June 4, 1980 (1)-(2)

Box 194 National Council Administrative Files: Annual Meetings

Status	Title
OPEN	June 4, 1980 (3)-(9)
OPEN	June 4, 1981 (1)-(11)

195 General Correspondence, 1979. (.4 linear feet)

Copies of outgoing correspondence; incoming correspondence, sometimes with attachments; and occasional memoranda of conversations. Correspondence relates to general inquiries about China and the Council, and requests for Council staff to participate in conferences.

Arranged alphabetically.

Box 195 National Council Administrative Files: General Correspondence

Status	Title
OPEN	A-Z, 1979

196-201 Cables, May 1980-October 1982. (2.4 linear feet)

Cables exchanged between the Council's Washington Office and its Beijing representatives, traveling staff, Chinese officials, and member companies. Major topics include the operation of the Beijing office, arrangements for delegations, liaison services for member companies, and trade fairs and exhibitions.

Arranged first into incoming/outgoing cables, and thereunder chronologically. Cables to/from the Beijing office are at the end of the series.

Box 196 National Council Administrative Files: Cables

Status	Title
OPEN	Incoming, May 1980 - June 1981

Box 197 National Council Administrative Files: Cables

Status	Title
OPEN	Incoming, July 1981 - October 1982

Box 198 National Council Administrative Files: Cables

Status	Title
OPEN	Outgoing, May 1980 - August 1981

Box 199 National Council Administrative Files: Cables

Status	Title
OPEN	Outgoing, September 1981 - April 1982

Box 200 National Council Administrative Files: Cables

Status	Title
OPEN	Outgoing, May 1982 - September 1982

Box 201 National Council Administrative Files: Cables

Status	Title
OPEN	Outgoing, October 1982
OPEN	Incoming, from Richard Glover, September - December 1980
OPEN	Outgoing, to Richard Glover, September - December 1980
OPEN	Incoming, from Beijing Office, 1981
OPEN	Outgoing, to Beijing Office, 1981

202-204 Subject File, 1977-82. (1.2 linear feet)

Correspondence, memoranda, and reports relating to the administration of the Council and its relationship with member companies. Communications with members announced publications and conferences, and gave updates on such events as the passage of the 1979 trade agreement and China's new laws on joint ventures. Inter-office memoranda include notes on conversations, meetings, and trips. Also included in this series is material relating to the Directors' Ad Hoc Committee to Review the Future Role of NCUSCT (October 1980) and the Kennedy Center gala for the visit of Vice Premier Deng Xiaoping in January 1979.

Arranged alphabetically by subject.

Box 202 National Council Administrative Files: Subject File

Status	Title
OPEN	Communications with Members, December 1978 - December 1979 (1)-(4)
OPEN	Director's Ad Hoc Committee to Review the Future Role of NCUSCT (1)-(2)
OPEN	Information Bulletin (1)-(7)

Box 203 National Council Administrative Files: Subject File

Status	Title
OPEN	Information Bulletin (8)-(10)
OPEN	Inter-Office Memoranda (1)-(2)
OPEN	Mailings to Companies and Individuals (1)-(4)
OPEN	Membership Memos (1)-(7)

Box 204 National Council Administrative Files: Subject File

Status	Title
OPEN	Visit of Vice Premier Deng Xiaoping, January 1979 (1)-(13)

205-207 Chronological Files, 1978-81. (1.2 linear feet)

Copies of outgoing correspondence, memoranda, and cables, with occasional incoming correspondence. Correspondence is with representatives of member companies, the Council's Board of Directors, and U.S. and Chinese government officials, and relates to topics such as the Beijing office, exhibitions, trade agreements, export controls, and various issues concerning normalization of U.S.-China relations.

Arranged under Christopher H. Phillips and Roger W. Sullivan, and thereunder chronologically.

Box 205 National Council Administrative Files: Chronological Files

Status	Title
OPEN	Christopher H. Phillips, January 1978 - March 1980

Box 206 National Council Administrative Files: Chronological Files

Status	Title
OPEN	Christopher H. Phillips, April 1980 - August 1981

Box 207 National Council Administrative Files: Chronological Files

Status	Title
OPEN	Christopher H. Phillips, September 1981 - December 1981
OPEN	Roger W. Sullivan, February 1981 - December 1981

208-210 Central Files, 1973-83. (1.2 linear feet)

Cables, correspondence, memoranda, minutes, and reference materials relating to the Council's relationship with American universities and Chinese organizations such as the China Council for the Promotion of International Trade, embassy, trade and industrial corporations, commissions, ministries, and special agencies. Includes both courtesy correspondence and substantive materials relating to Council activities.

Arranged alphabetically by name of organization.

Box 208 National Council Administrative Files: Central Files

Status	Title
OPEN	File Index
OPEN	CCPIT (1)-(2)
OPEN	Foreign Trade Corporations
OPEN	Foreign Trade Corporations - FTC Representatives in New York City
OPEN	Foreign Trade Corporations - FTCs - Beijing
OPEN	Foreign Trade Corporations - China National Arts and Crafts
OPEN	Foreign Trade Corporations - China Commodities Inspection Bureau
OPEN	Foreign Trade Corporations - Chemicals
OPEN	Foreign Trade Corporations - Light Industrial Products
OPEN	Foreign Trade Corporations - Metals and Minerals
OPEN	Foreign Trade Corporations - Export Commodities Packaging Corporation
OPEN	Foreign Trade Corporations - Cereals, Oils and Foodstuffs
OPEN	Foreign Trade Corporations - Native Produce and Animal By-Products
OPEN	Foreign Trade Corporations - Machinery
OPEN	Foreign Trade Corporations - Textiles
OPEN	Foreign Trade Corporations - Technical
OPEN	Foreign Trade Corporations - Petroleum

Box 209 National Council Administrative Files: Central Files

Status	Title
OPEN	China's Commissions
OPEN	China's Commissions - State Capital Construction Commission
OPEN	China's Commissions - State Economic Commission
OPEN	China's Commissions - State Planning Commission
OPEN	China's Commissions - State Scientific and Technological Commission

Status	Title
OPEN	China's Commissions - State Machine Building Industry Commission
OPEN	China's Commissions - State Council
OPEN	China's Commissions - Commercial Laws (Chinese)
OPEN	China's Special Agencies
OPEN	China's Special Agencies - Bank of China (1)-(2)
OPEN	China's Special Agencies - Central Meteorological Bureau
OPEN	China's Special Agencies - China Enterprise Management Association
OPEN	China's Special Agencies - China Ocean Shipping Company
OPEN	China's Special Agencies - China International Travel Service
OPEN	China's Special Agencies - China International Trust and Investment Corporation
OPEN	China's Special Agencies - China National Publications Import Corporation
OPEN	China's Special Agencies - China Translation and Publishing Corporation
OPEN	China's Special Agencies - Civil Aviation General Administration
OPEN	Foreign Language Publications and Distribution Bureau/Government Offices Bureau/People's Insurance Company of China
OPEN	State Archives Bureau/State Building Materials Industry/State Museum and Archeological Data Bureau
OPEN	State Archives Bureau/State Building Materials Industry/State Museum and Archeological Data Bureau - Supreme People's Court
OPEN	State Archives Bureau/State Building Materials Industry/State Museum and Archeological Data Bureau - Trademarks - China
OPEN	China's Industrial Corporations

Status	Title
OPEN	China's Industrial Corporations - China Agricultural Machinery Corporation
OPEN	China's Industrial Corporations - China Cereals and Oils Corporation
OPEN	China's Industrial Corporations - China Chemical Construction Corporation
OPEN	China's Industrial Corporations - China Chemical Fiber Corporation
OPEN	China's Industrial Corporations - China Coal Industrial Technique and Equipment Corporation
OPEN	China's Industrial Corporations - China Feedstuffs Corporation
OPEN	China's Industrial Corporations - China Geological Exploration Corporation
OPEN	China's Industrial Corporations - China Oil and Gas Exploration Corporation
OPEN	China's Industrial Corporations - China National Chartering Corporation
OPEN	China's Industrial Corporations - China Petroleum Corporation
OPEN	China's Industrial Corporations - China Radio Equipment Corporation
OPEN	China's Industrial Corporations - China Railway Technical and Equipment Corporation
OPEN	China's Industrial Corporations - China Seed Corporation
OPEN	China's Industrial Corporations - China Shipbuilding Corporation
OPEN	China's Industrial Corporations - China Nuclear Energy Industry Corporation

Box 210 National Council Administrative Files: Central Files

Status	Title
OPEN	China's Ministries

Status	Title
OPEN	China's Ministries - Ministry of Agriculture
OPEN	China's Ministries - Ministry of Agricultural Machinery
OPEN	China's Ministries - Ministry of Building Materials
OPEN	China's Ministries - Ministry of Chemical Industry
OPEN	China's Ministries - Ministry of Coal Industry
OPEN	China's Ministries - Ministry of Communications
OPEN	China's Ministries - Ministry of Commerce
OPEN	China's Ministries - Ministry of Culture
OPEN	China's Ministries - Ministry of Economic Relations with Foreign Countries
OPEN	China's Ministries - Ministry of Education
OPEN	China's Ministries - Ministry of Electric Power Industry
OPEN	China's Ministries - Ministry of Finance
OPEN	China's Ministries - Ministry of Food
OPEN	China's Ministries - Ministry of Foreign Affairs
OPEN	China's Ministries - Ministry of Foreign Trade
OPEN	China's Ministries - Ministry of Forestry
OPEN	China's Ministries - Ministry of Light Industry
OPEN	China's Ministries - First Ministry of Machine Building
OPEN	China's Ministries - Second - Seventh Ministry of Machine Building
OPEN	China's Ministries - Ministry of Metallurgical Industry
OPEN	China's Ministries - Ministry of National Defense
OPEN	China's Ministries - Ministry of Petroleum Industry
OPEN	China's Ministries - Ministry of Posts and Telecommunications
OPEN	China's Ministries - Ministry of Public Health
OPEN	China's Ministries - Ministry of Public Security
OPEN	China's Ministries - Ministry of Railways
OPEN	China's Ministries - Ministry of State Farms and Land Reclamation

Status	Title
OPEN	China's Ministries - Ministry of Water Conservancy and Power
OPEN	Embassy of the People's Republic of China
OPEN	Embassy of the People's Republic of China - Embassy of the PRC (1)-(4)
OPEN	Embassy of the People's Republic of China - December 11, 1979 - Embassy Cocktail Reception and Film Showing
OPEN	Embassy of the People's Republic of China - November 3, 1980 - Embassy Reception and Film Showing
OPEN	Embassy of the People's Republic of China - November 16, 1981 - Embassy Buffet Dinner and Film Showing
OPEN	Embassy of the People's Republic of China - April 30, 1982 - Farewell Dinner for Mr. Peng and Mrs. Li
OPEN	Shanghai
OPEN	Universities
OPEN	Universities - Columbia University
OPEN	Universities - Harvard University
OPEN	Universities - University of Illinois
OPEN	Universities - University of Michigan

211-213 Account Files, 1979-80. (1.2 linear feet)

Memoranda, expense reports, and other financial records for delegations, special events, and the Beijing office.

Arranged chronologically by date of account.

Box 211 National Council Administrative Files: Account Files

Status	Title
OPEN	March - April 1980, Agricultural Machinery
OPEN	April - May 1980, Port Operations
OPEN	April 1980, Exhibitions
OPEN	January - February 1980, Legal Committee
OPEN	April - May 1980, People's Bank of China (1)-(2)

Status	Title
OPEN	May 1980, Non-Ferrous Metals
OPEN	March 1980, Diesel Generator
OPEN	July 1980, Pharmaceuticals
OPEN	May 1980, Agricultural
OPEN	Agricultural - Master Account
OPEN	Agricultural - Publications Trip Sub-Account
OPEN	Agricultural - Summary Sheet
OPEN	June - July 1980, Bank of China (1)-(3)

Box 212 National Council Administrative Files: Account Files

Status	Title
OPEN	May 1980, Ministry of Metallurgical Industry - Coke
OPEN	June 1980, Surface Mining
OPEN	June - July 1980, Underground Mining
OPEN	July 1980, State Capital Construction Commission
OPEN	September 1980, Vice Premier Bo Yibo - Machine Building Industry (1)-(3)
OPEN	October 1980, Building Materials
OPEN	August 1980, Petroleum Production
OPEN	September 1980, Petroleum Production
OPEN	October 1980, Petroleum Production
OPEN	July - August 1980, Petroleum Processing
OPEN	August 1980, Ministry of Light Industry (1)-(2)
OPEN	October - November 1980, General Bureau of Materials and Equipment
OPEN	October - November 1980, Ministry of Foreign Trade - Chinapack
OPEN	December 1980, Off-Shore Oil Survey
OPEN	November 1980, Petroleum Machinery and Engineering

Box 213 National Council Administrative Files: Account Files

Status	Title
OPEN	General Importers (1)-(5)

Status	Title
OPEN	April - May 1980, Herbal Medicine
OPEN	May - June 1980, Pharmaceuticals
OPEN	May 1980, Frozen Foods
OPEN	June - July 1980, Huiyang Export Commodities
OPEN	August 1980, Sinochem
OPEN	October 1980, Equimpex
OPEN	September 1980, Chinatex Reception
OPEN	December 1980, Exhibitions Lunch
OPEN	May 1980, Chinatex Reception
OPEN	1980, Beijing Office (1)-(4)
OPEN	October 1979, CITIC - Rong Yiren Visit
OPEN	February 1980, Mining and Construction Lunch and Reception/Dinner
OPEN	March 1980, SEC Banquet Transportation
OPEN	May 1980, People's Bank of China Delegation Reception/Dinner
OPEN	July 1979, Minmetals Delegation Reception
OPEN	September 1979, Knitwear Delegation Reception
OPEN	January 1980, Tung Report
OPEN	May 1979, Department of Energy (Kang) Delegation

214-221 Member Company Files, 1973-77 (1984). (3 linear feet)

Correspondence, memoranda, cables, company service forms, internal call reports, and member fact sheets documenting the Council's contacts with member companies and efforts on their behalf. Files often include copies of correspondence between companies and Chinese and U.S. government officials.

Arranged alphabetically by name of company.

Box 214 Business Advisory Services Department: Member Company Files

Status	Title
OPEN	Baker Trading Company

Status	Title
OPEN	Colgate - Palmolive (1)-(2)
OPEN	Continental Can International Corporation
OPEN	Continental Grain Company
OPEN	Control Data Corporation
OPEN	Cummins Engine Company
OPEN	Cyanamid International
OPEN	Delaval Turbine, Incorporated
OPEN	Dresser Industries
OPEN	E.I. du Pont de Nemours
OPEN	Eastman Kodak Company
OPEN	Eli Lilly
OPEN	Engelhard Minerals and Chemicals
OPEN	Ex-Cell-O Corporation
OPEN	Exxon Corporation

Box 215 Business Advisory Services Department: Member Company Files

Status	Title
OPEN	Far East Importers, Incorporated
OPEN	Fidelity Mercantile Company
OPEN	First National Bank of Chicago (1)-(2)
OPEN	Fluor Corporation
OPEN	FMC Corporation (1)-(2)
OPEN	Ford Motor Company
OPEN	Fuller-O'Brien Corporation (1)-(2)
OPEN	General Electric (1)-(2)
OPEN	General Motors Overseas Operations (1)-(2)

Box 216 Business Advisory Services Department: Member Company Files

Status	Title
OPEN	Gould, Incorporated
OPEN	Gulf Oil Corporation
OPEN	Harnischfeger International Corporation
OPEN	Henningsen Foods, Incorporated

Status	Title
OPEN	Honeywell, Incorporated
OPEN	IBM World Trade Corporation
OPEN	IMODCO, Incorporated
OPEN	ITT Far East and Pacific, Incorporated
OPEN	Ingersoll-Rand Company
OPEN	International Corporation of America
OPEN	International Harvester
OPEN / DIGITIZED	<u>J.C. Penney Company, Incorporated</u>

Box 217 Business Advisory Services Department: Member Company Files

Status	Title
OPEN	Julius Klugmann International Corporation
OPEN	Kaiser Engineers
OPEN	Kaiser Trading Company
OPEN	Liggett and Myers
OPEN	Lockheed Aircraft Corporation
OPEN	Lubman and Company (1)-(2)
OPEN	McDonnell-Douglas Corporation
OPEN	Manufacturers Hanover Trust Company (1)-(2)
OPEN	Marine Midland Bank - New York
OPEN	May Lee Industries, Incorporated (1)-(2)
OPEN	Mine Safety Appliances Company

Box 218 Business Advisory Services Department: Member Company Files

Status	Title
OPEN	Mobil Oil Corporation
OPEN	Monsanto Company
OPEN	NCR Corporation
OPEN	National Forge Company
OPEN	Northwest Airlines, Incorporated
OPEN	Owens - Illinois
OPEN	Pennzoil Company
OPEN	Perkin-Elmer Corporation

Status	Title
OPEN	Philip Morris International
OPEN	Phillips Petroleum Company
OPEN	Port of Los Angeles
OPEN	Port Authority of NY and NJ
OPEN	Port of New Orleans
OPEN	Port of Oakland
OPEN	Port of Portland

Box 219 Business Advisory Services Department: Member Company Files

Status	Title
OPEN / DIGITIZED	Pullman Kellogg (1)
OPEN / DIGITIZED	Pullman Kellogg (2)
OPEN	RCA Corporation (1)-(2)
OPEN	Rockwell International (1)-(2)
OPEN	Rudolph-Desco Company, Incorporated
OPEN	S.C. Johnson and Son, Incorporated
OPEN	Security Pacific National Bank
OPEN	Sperry Rand Corporation
OPEN	Standard Oil Company
OPEN	Sun Chemical Corporation

Box 220 Business Advisory Services Department: Member Company Files

Status	Title
OPEN	Surrey, Karasik and Morse
OPEN	Textures International, Incorporated
OPEN	Transammonia Export Corporation
OPEN	TRW, Incorporated
OPEN	Union Oil Company of California
OPEN	United California Bank
OPEN	United Technologies International
OPEN	Varian Associates
OPEN	WJS (1)-(2)
OPEN	W.R. Grace and Company

Status	Title
OPEN	Western Union International
OPEN	Westinghouse Electric Corporation (1)-(2)

Box 221 Business Advisory Services Department: Member Company Files

Status	Title
OPEN	Weyerhaeuser Company
OPEN	Woodward and Dickerson, Incorporated
OPEN	World Impex Corporation
OPEN	Yee, Bill Associates, Incorporated
OPEN	Young and Rubicam International Incorporated

222-240 Staff Files, 1978-84. (7.4 linear feet)

Mainly chronological files of correspondence, memoranda, minutes, and memoranda of conversations relating to committee activities, delegations, and service to member companies. Series also includes a speech file, material relating to exhibitions, and minutes of meetings with staff from the Department of Commerce.

Arranged alphabetically by name of staff member.

Box 222 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Brehm, Carolyn - Chronological File, January 1980 - June 1981

Box 223 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Brehm, Carolyn - Chronological File, July 1981 - October 1982

Box 224 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Brehm, Carolyn - Chronological File, November 1982 - December 1983

Box 225 Business Advisory Services Department: Staff Files

Status	Title
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OPEN	Brehm, Carolyn - Chronological File, January 1984 - March 1984
OPEN	Champeau, Harold - Chronological File, April 1979 - February 1981

Box 226 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Champeau, Harold - Chronological File, March 1981 - April 1982
OPEN	Champeau, Harold - Incoming Correspondence, April 1979 - December 1979

Box 227 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Champeau, Harold - Incoming Correspondence, January 1980 - April 1981; February 1982 - July 1982
OPEN	Champeau, Harold - Incoming Logs
OPEN	Champeau, Harold - Inhouse Correspondence
OPEN	Champeau, Harold - Reimbursements/Expenses
OPEN	Chiang, Jeanne - Chronological File, February 1983 - August 1983

Box 228 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Chiang, Jeanne - Chronological File, September 1983 - December 1983
OPEN	Denny, David - Chronological File, August 1982 - August 1983

Box 229 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Denny, David - Chronological File, September 1983 - December 1983
OPEN	Denny, David - Off-Shore Tax Bureau Delegation, April 1983
OPEN	Denny, David - Coal Gasification Delegation, September 1983 (1)-(2)

Status	Title
OPEN	Denny, David - Export Control Meetings (1)-(2)
OPEN	Denny, David - Tang Ke (Minister of Petroleum Industry) Luncheon, September 13, 1984
OPEN	Getsinger, Norman - Chronological File, June 1978 - March 1979

Box 230 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Getsinger, Norman - Chronological File, April 1979 - April 1980

Box 231 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Getsinger, Norman - Chronological File, May 1980 - March 1981

Box 232 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Getsinger, Norman - Chronological File, April 1981 - January 1982

Box 233 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Getsinger, Norman - Chronological File, February 1982 - July 1982
OPEN	Getsinger, Norman - Conferences (1)-(4)

Box 234 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Getsinger, Norman - Mining and Metallurgical Industry Delegation, November 1981 (1)-(7)
OPEN	Getsinger, Norman - Speech File
OPEN	August 28, 1979 - "The Future of Our Trade with China," Stanley Young
OPEN	December 2, 1979 - "The Asian Economy; A Melange of Emerging Markets," Norman Getsinger

Status	Title
OPEN	January 10, 1980 - "US-China Trade: Prospects for the 1980's," Norman Getsinger (1)-(2)
OPEN	February 1980 - Li Zhaoli Speech in San Francisco
OPEN	April 9, 1980 - Speech at the Chicago Council on Foreign Relations, Stanley Young
OPEN	April 10, 1980 - "China's New Economic Revolution; A Preview of the 1980's," Christopher Phillips

Box 235 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Getsinger, Norman - Speech File
OPEN	April 18, 1980 - "Trade with China," Norman Getsinger
OPEN	May 22, 1980 - "Trade with China," Norman Getsinger
OPEN	June 11, 1980 - "Trade with China," Norman Getsinger
OPEN	June 24, 1980 - "Trade with China," Norman Getsinger
OPEN	September 12, 1980 - "The China Market; Update and Reassessment," Norman Getsinger
OPEN	October 28, 1980 - Speech at St. John's College, Norman Getsinger
OPEN	November 12, 1980 - "Emerging Foreign Trade and Investment Laws in the PRC: Prospects for the US Businessman," John R. Dewenter
OPEN	November 17, 1980 - Speech at the Museum of the American China Trade, Norman Getsinger
OPEN	December 3, 1980 - " Trade Relationships: The United States and China," Norman Getsinger
OPEN	March 3, 1981 - Speech at Communicating to China Conference, Norman Getsinger
OPEN	March 23, 1981 - Speech at National Association of Recycling Industries, Norman Getsinger
OPEN	June 30, 1981 - July 1, 1981 - Speech at Communicating to China Conference, Norman Getsinger

Status	Title
OPEN	October 17, 1981 - "Trade Prospects: The People's Republic of China," Norman Getsinger
OPEN	April 26, 1982 - Statement before the Subcommittee on East Asian and Pacific Affairs, Senate Committee on Foreign Relations, Roger W. Sullivan
OPEN	April 26, 1982 - Statement before the Subcommittee on East Asian and Pacific Affairs, Senate Committee on Foreign Relations, Roger W. Sullivan - n.d. - "China; the Half Open Door," Norman Getsinger
OPEN	April 26, 1982 - Statement before the Subcommittee on East Asian and Pacific Affairs, Senate Committee on Foreign Relations, Roger W. Sullivan - n.d. - IMF World Bank speech, Martin Weil
OPEN	April 26, 1982 - Statement before the Subcommittee on East Asian and Pacific Affairs, Senate Committee on Foreign Relations, Roger W. Sullivan - Miscellaneous Speeches (1)-(3)

Box 236 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Gillespie, Richard - Chronological File, November 1981 - September 1982

Box 237 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Gillespie, Richard - Chronological File, September 1982 - December 1982
OPEN	Gillespie, Richard - Exhibition Committee Meeting, December 10, 1980
OPEN	Gillespie, Richard - Exhibitions - General
OPEN	Gillespie, Richard - PRC Exhibition in US, 1980 (1)-(5)

Box 238 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Gillespie, Richard - PRC Exhibition in US, 1980 (6)

Status	Title
OPEN	Gillespie, Richard - Overseas Economic Development Fund Loan - Call for Bid
OPEN	Gillespie, Richard - Packaging Machinery Manufacturers Institute Translations
OPEN	Gillespie, Richard - Television Service/Radio Broadcasting Advertisement Centre (China)
OPEN	Heyden, Andrew - Chronological File, May 1982 - December 1982
OPEN	Hoffman, Jean - Chronological File, April 1980 - February 1981

Box 239 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Hoffman, Jean - Chronological File, March 1981 - March 1982
OPEN	Staber, Ernest - Chronological File, August 1979 - November 1980

Box 240 Business Advisory Services Department: Staff Files

Status	Title
OPEN	Staber, Ernest - Chronological File, December 1980 - May 1981
OPEN	Staber, Ernest - Speech, "The China Market for Construction and Mining Machinery: An Update," October 5, 1979
OPEN	Tuck, Mary - Chronological File, February 1980 - April 1981
OPEN	Business Advisory Services Department: Importer Services
OPEN	Committees
OPEN	Committees - Importers Steering Committee - Activities
OPEN	Committees - ISC - Correspondence - Incoming (1)-(2)
OPEN	Committees - ISC - Correspondence - Outgoing (1)

240-242 Importer Committees Files, (1973) 1975-76 (1983). (.8 linear foot)

Minutes, correspondence, and reports relating to committee activities in facilitating the import of Chinese products.

Arranged by name of committee, preceded by the Importers Steering Committee.

Box 241 Business Advisory Services Department: Importer Services

Status	Title
OPEN	Committees
OPEN	Committees - ISC - Correspondence - Outgoing (2)
OPEN	Committees - ISC - Letter to Juanita Kreps, March 15, 1979
OPEN	Committees - ISC - Luncheon, September 23, 1974
OPEN	Committees - ISC - Luncheon, October 4, 1974
OPEN	Committees - ISC - Luncheon, December 5, 1974
OPEN	Committees - ISC - Members
OPEN	Committees - ISC - Members of Subcommittees
OPEN	Committees - ISC - Minutes (1)-(5)
OPEN	Committees - ISC - Nominees
OPEN	Committees - Foodstuffs - Minutes
OPEN	Committees - Minerals/Metals and Chemical - Activities
OPEN	Committees - Minerals/Metals and Chemical - Correspondence

Box 242 Business Advisory Services Department: Importer Services

Status	Title
OPEN	Committees
OPEN	Committees - Minerals/Metals and Chemical - Reports
OPEN	Committees - Textiles - Activities
OPEN	Committees - Textiles - Correspondence
OPEN	Committees - Textiles - Garment Committee
OPEN	Committees - Textiles - Minutes
OPEN	Committees - Textiles - Reports
OPEN	Committees - Textiles - Textile and Fiber Committee (1)-(2)
OPEN	Delegations

Status	Title
OPEN	Delegations - March - April 1979 - Canned Foodstuffs (1)-(12)
OPEN	Delegations - March - April 1980 - Dried Nut and Vegetable
OPEN	Delegations - March - April 1980 - Machine Tools (1)-(4)

242-244 Importer Delegations Files, 1979-81. (1 linear foot)

Materials relating to arrangements for delegations and the actual visits and meetings that took place during the trip. Files include correspondence, cables, itineraries, packets prepared for delegation members, and trip reports.

Arranged chronologically by date of delegation.

Box 243 Business Advisory Services Department: Importer Services

Status	Title
OPEN	Delegations
OPEN	Delegations - April - May 1980 - Cotton, Silk and Woolen/Manmade Fibers (1)-(4)
OPEN	Delegations - April - May 1980 - Forestal Products
OPEN	Delegations - May - June 1980 - Frozen Foods (1)-(9)
OPEN	Delegations - August 1980 - Food Processing (1)-(7)

Box 244 Business Advisory Services Department: Importer Services

Status	Title
OPEN	Delegations
OPEN	Delegations - October - November 1980 - Herbal Medicines and Health Products (1)-(4)
OPEN	November - December 1980 - State Pharmaceutical Administration Herbal Medicine (1)-(6)
OPEN	November - December 1980 - State Pharmaceutical Administration Herbal Medicine (1)-(6) - 1981 Miscellaneous Importer Delegations

Status	Title
OPEN	November - December 1980 - State Pharmaceutical Administration Herbal Medicine (1)-(6) - September - October 1981 - International Trade Research Institute (1)-(6)
OPEN	November - December 1980 - State Pharmaceutical Administration Herbal Medicine (1)-(6) - November 1981 - First Ministry of Machine Building (1)-(8)

245-248 Canton Fair Files, Spring 1975 - Spring 1978. (1.4 linear feet)

Cables and correspondence concerning Fair invitations and setting up the Council's office, minutes of meetings held with Chinese trade representatives, reports of sales and business conducted at the Fair, and summaries of the Council's activities. These files overlap with the Canton Fair files in the initial accession.

Arranged chronologically by date of Fair.

Box 245 Business Advisory Services Department: Importer Services

Status	Title
OPEN	Canton Fair
OPEN	Canton Fair - Spring 1975 (1)-(3)
OPEN	Canton Fair - Fall 1975 (1)-(4)

Box 246 Business Advisory Services Department: Importer Services

Status	Title
OPEN	Canton Fair
OPEN	Canton Fair - Spring 1976 (1)-(13)
OPEN	Canton Fair - Fall 1976 (1)-(2)

Box 247 Business Advisory Services Department: Importer Services

Status	Title
OPEN	Canton Fair
OPEN	Canton Fair - Fall 1976 (3)-(9)
OPEN	Canton Fair - Spring 1977 (1)-(6)

Box 248 Business Advisory Services Department: Importer Services

Status	Title
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OPEN	Canton Fair
OPEN	Canton Fair - Spring 1977 (7)-(11)
OPEN	Canton Fair - Spring 1978

249-250 Importer Subject File, 1974-82. (.8 linear foot)

Materials relating to importer activities, especially the Council's efforts to assist member companies and to identify potential importers of Chinese products.

Arranged alphabetically by subject.

Box 249 Business Advisory Services Department: Importer Services

Status	Title
OPEN	Subject File
OPEN	Subject File - American Importers Association
OPEN	Subject File - Arts and Crafts Companies
OPEN	Subject File - Canton Fair
OPEN	Subject File - Chinese Trade Officials in the U.S.
OPEN	Subject File - Chronological File, 1973 - 1976 (1)-(10)
OPEN	Subject File - Correspondence with FTC's
OPEN	Subject File - Exhibitions
OPEN	Subject File - FDA Workshop, December 13, 1982
OPEN	Subject File - Foodstuffs

Box 250 Business Advisory Services Department: Importer Services

Status	Title
OPEN	Subject File
OPEN	Subject File - Foodstuffs Companies
OPEN	Subject File - Hardware Companies
OPEN	Subject File - Importers Delegation to China - 1977 (1)-(2)
OPEN	Subject File - Light Industry Companies
OPEN	Subject File - Machinery Companies
OPEN	Subject File - Mailings to Members
OPEN	Subject File - Marketing Chinese Products
OPEN	Subject File - Meetings with PRCLC

Status	Title
OPEN	Subject File - Membership Lists (1)-(2)
OPEN	Subject File - Metals Companies
OPEN	Subject File - Minerals/Metals
OPEN	Subject File - Native Produce/Animal By-Products Companies
OPEN	Subject File - Textile Companies

251-253 Abstracts of Proposals, 1979-81. (1 linear foot)

Abstracts of proposals for technical seminars to be presented in China by companies that were members of exporter committees. Sometimes includes biographical sketches of the presenters and background information on their companies.

Arranged alphabetically by name of committee submitting proposal.

Box 251 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Abstracts
OPEN	Abstracts - Abstracts Registry
OPEN	Abstracts - Abstracts sent to CCPIT (1)-(4)
OPEN	Abstracts - Agricultural Machinery Committee
OPEN	Abstracts - Agriculture Committee (1)-(3)
OPEN	Abstracts - Chemical Committee
OPEN	Abstracts - Construction Committee
OPEN	Abstracts - Engineering, Design, Construction and Related Services
OPEN	Abstracts - Food Processing and Packaging

Box 252 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Abstracts
OPEN	Abstracts - Mining and Metallurgy Industry Committee (1)-(5)
OPEN	Abstracts - Petroleum Processing Committee (1)-(3)

Status	Title
OPEN	Abstracts - Petroleum Production (1)-(5)

Box 253 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Abstracts
OPEN	Abstracts - Pharmaceuticals and Medical Devices Committee (1)-(2)
OPEN	Abstracts - Telecommunications and Electronics
OPEN	Abstracts - Transportation Committee (1)-(2)
OPEN	Exporter Committees
OPEN	Exporter Committees - Agricultural Chemicals (1)-(9)

253-276 Exporter Committees Files, (1975) 1978-82 (1984). (9.2 linear feet)

Correspondence, cables, minutes, and reports relating to committee activities, especially in the areas of delegations, exhibitions, and meetings. Files may also include status reports prepared by Council staff to update member companies on the market for their products in China.

Arranged alphabetically by name of committee.

Box 254 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Agricultural Machinery (1)-(16)

Box 255 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Agricultural Machinery (17)-(26)
OPEN	Exporter Committees - Agriculture Committee (1)-(2)

Box 256 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Agriculture Committee (3)-(19)

Box 257 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Agriculture Committee (20)-(34)

Box 258 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Coal Industry (1)-(4)
OPEN	Exporter Committees - Construction (1)-(9)

Box 259 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Construction (10)-(18)
OPEN	Exporter Committees - Construction and Mining Equipment Exhibition (1)-(8)

Box 260 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Engineering Committee
OPEN	Exporter Committees - Exhibitions Committee (1)-(13)

Box 261 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Exhibitions Committee (14)-(27)

Box 262 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Exhibitions Committee (28)-(43)

Box 263 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Exhibitions Committee (44)-(52)

Status	Title
OPEN	Exporter Committees - Food Industry and Packaging (1)-(4)

Box 264 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Food Industry and Packaging (5)
OPEN	Exporter Committees - Industrial Machinery and Equipment (1)-(14)
OPEN	Exporter Committees - Legal (1)-(2)

Box 265 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Legal (3)-(15)

Box 266 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Legal (16)-(27)

Box 267 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Legal (28)-(38)

Box 268 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Legal (39)-(50)

Box 269 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Mining, Metallurgy, and Construction Equipment (1)-(14)

Box 270 Business Advisory Services Department: Exporter Services

Status	Title
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OPEN	Exporter Committees
OPEN	Exporter Committees - Mining, Metallurgy, and Construction Equipment (15)-(17)
OPEN	Exporter Committees - Petroleum Production (1)-(12)

Box 271 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Petroleum Production (13)-(14)
OPEN	Exporter Committees - Pharmaceuticals and Medical Devices (1)-(10)

Box 272 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Pharmaceuticals and Medical Devices (11)-(22)

Box 273 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Pharmaceuticals and Medical Devices (23)-(37)

Box 274 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Exporter Committees
OPEN	Exporter Committees - Pharmaceuticals and Medical Devices (38)
OPEN	Exporter Committees - Telecommunications (1)-(13)

Box 275 Business Advisory Services Department: Exporter Services

Status	Title
CLOSED	Exporter Committees
CLOSED	Exporter Committees - Telecommunications (14)-(28)

Box 276 Business Advisory Services Department: Exporter Services

Status	Title
CLOSED	Exporter Committees

Status	Title
CLOSED	Exporter Committees - Telecommunications (29)-(34)
OPEN	Subject File
OPEN	Subject File - American Institute of Marine Underwriters
OPEN	Subject File - Business Administrative Services
OPEN	Contributions to CMI
OPEN	Subject File - Beijing Office
OPEN	Subject File - Budget
OPEN	Subject File - Chinese Ministries (1)-(2)
OPEN	Subject File - Coal Study
OPEN	Subject File - Committees - Budget

276-287 Exporter Subject File, (1975) 1978-82 (1984). (4.6 linear feet)

Materials on topics of special interest to U.S. exporters, such as export licensing and joint ventures. The subject file also serves as a central filing location for material on committees, conferences, delegations, and exhibitions.

Arranged alphabetically by subject.

Box 277 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Subject File
OPEN	Subject File - Committees - Bylaws for Export Industrial Committees
OPEN	Subject File - Committees - Correspondence
OPEN	Subject File - Committees - Correspondence with the CCPIT
OPEN	Subject File - Committees - Exporter Committee News (1)-(2)
OPEN	Subject File - Committees - General Communications
OPEN	Subject File - Committees - Handouts
OPEN	Subject File - Committees - Organization and General Information (1)-(4)
OPEN	Subject File - Committees - Proposals
OPEN	Subject File - Committees - Status

Status	Title
OPEN	Subject File - Committees - Agriculture (1)-(3)

Box 278 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Subject File
OPEN	Subject File - Committees - Banking and Finance (1)-(9)
OPEN	Subject File - Committees - Chemicals
OPEN	Subject File - Committees - Construction (1)-(3)

Box 279 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Subject File
OPEN	Subject File - Committees - Construction (4)-(6)
OPEN	Subject File - Committees - Energy
OPEN	Subject File - Committees - Exhibitions
OPEN	Subject File - Committees - Legal (1)-(4)
OPEN	Subject File - Committees - Mining (1)-(5)

Box 280 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Subject File
OPEN	Subject File - Committees - Mining (6)
OPEN	Subject File - Committees - Transportation (1)-(7)
OPEN	Subject File - Committees - US-China Travel and Tourism
OPEN	Subject File - Conferences - September 12, 1980 China Trade Seminar (1)-(2)
OPEN	Conferences - November 12, 1981 Business/Government Meeting on China's Telecommunications Market (1)-(4)

Box 281 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Subject File
OPEN	Conferences - November 12, 1981 Business/Government Meeting on China's Telecommunications Market (5)-(10)

Status	Title
OPEN	Conferences - November 12, 1981 Business/Government Meeting on China's Telecommunications Market (5)-(10) - Countertrade
OPEN	Conferences - November 12, 1981 Business/Government Meeting on China's Telecommunications Market (5)-(10) - Delegations - Information for Assisting with Delegations
OPEN	Conferences - November 12, 1981 Business/Government Meeting on China's Telecommunications Market (5)-(10) - Delegations - Manual for Delegations Coordinators
OPEN	Conferences - November 12, 1981 Business/Government Meeting on China's Telecommunications Market (5)-(10) - Delegations - Non-Council Delegations
OPEN	Conferences - November 12, 1981 Business/Government Meeting on China's Telecommunications Market (5)-(10) - Delegations - Protocol
OPEN	Conferences - November 12, 1981 Business/Government Meeting on China's Telecommunications Market (5)-(10) - Delegations - Status
OPEN	Conferences - November 12, 1981 Business/Government Meeting on China's Telecommunications Market (5)-(10) - Delegations - July 1980 - State Capital Construction Commission
OPEN	Conferences - November 12, 1981 Business/Government Meeting on China's Telecommunications Market (5)-(10) - Delegations - January 1981 - China Nuclear Energy Industry
OPEN	Conferences - November 12, 1981 Business/Government Meeting on China's Telecommunications Market (5)-(10) - Delegations - September 1981 - PRC Ministry of Posts and Communications
OPEN	Delegations - December 1981 - Chinese Bureau of Broadcasting and Television Industries (1)-(2)

Status	Title
OPEN	Delegations - December 1981 - Chinese Bureau of Broadcasting and Television Industries (1)-(2) - Delegations - April 1982 - Investment Delegation

Box 282 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Subject File
OPEN	Subject File - Delegations - April - May 1982 - Chinese General Bureau of Instrumentation
OPEN	Subject File - Delegations - July - August 1982 - Chinese Soybean (1)-(2)
OPEN	Subject File - Delegations - February - March 1984 - Zhang Pin (Military Delegation) (1)-(4)
OPEN	Subject File - Delegations - June 1984 - Zhang Aiping (Ministry of Defense)
OPEN	Subject File - Department of Commerce - (1)-(2)
OPEN	Subject File - Department of Commerce - Meetings with NCUSCT (1)-(3)
OPEN	Subject File - Department of State
OPEN	Subject File - Employee Handbook
OPEN	Subject File - Exhibitions - Agriculture
OPEN	Subject File - Exhibitions - Beijing International Construction Industry Exhibition

Box 283 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Subject File
OPEN	Exhibitions - Construction and Mining Equipment [Proposed for China in 1980] (1)-(9)
OPEN	Exhibitions - Construction and Mining Equipment [Proposed for China in 1980] (1)-(9) - Exhibitions - Construction Equipment Exposition

Status	Title
OPEN	Exhibitions - Construction and Mining Equipment [Proposed for China in 1980] (1)-(9) - Exhibitions - Foreign Exhibitions in US
OPEN	Exhibitions - Construction and Mining Equipment [Proposed for China in 1980] (1)-(9) - Exhibitions - General (1)-(4)

Box 284 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Subject File
OPEN	Subject File - Exhibitions - Mining Equipment
OPEN	Subject File - Exhibitions - PRC Exhibition in the US, 1980 (1)-(7)
OPEN	Subject File - Exhibitions - Semiconductor Exhibition
OPEN	Exhibitions - Telecommunications/Electronics Industries Associations Exhibition (1)-(7)

Box 285 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Subject File
OPEN	Subject File - Exhibitions - Upcoming Exhibitions in China
OPEN	Subject File - Exhibitions - US Exhibitions in China (1)-(2)
OPEN	Subject File - Export Licensing - Arms Export Licensing Conference
OPEN	Subject File - Export Licensing - Export Controls Working Group (1)-(2)
OPEN	Subject File - Export Licensing - Meetings, 1981
OPEN	Subject File - Export Licensing - Meeting July 13, 1982 (1)-(2)
OPEN	Subject File - Fact Sheets
OPEN	Subject File - Federal Aviation Administration
OPEN	Subject File - Importers Directory
OPEN	Subject File - Investment Seminars
OPEN	Subject File - Joint Commission on Commerce and Trade

Status	Title
OPEN	Subject File - Joint Ventures (1)-(2)
OPEN	Subject File - Market Alert
OPEN	Subject File - Meetings with Mel Searls, January 14, 1982

Box 286 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Subject File
OPEN	Subject File - National Association of Manufacturers
OPEN	Subject File - New Orleans Recruiting Consultations
OPEN	Subject File - Overseas Private Investment Corporation
OPEN	Subject File - Pearson Program
OPEN	Subject File - Phillips, Christopher H. - Speeches
OPEN	Subject File - Policies of NCUSCT
OPEN	Subject File - PRC Arbitration Questionnaire (1)-(4)
OPEN	Subject File - Program Priorities for Exporter Services
OPEN	Subject File - Programs/Government Relations Department (1)-(5)

Box 287 Business Advisory Services Department: Exporter Services

Status	Title
OPEN	Subject File
OPEN	Subject File - Staff Meetings (1)-(4)
OPEN	Subject File - Trade Agents
OPEN	Subject File - Trade and Development Program (1)-(3)
OPEN	Subject File - Translation Services
OPEN	Subject File - U.S. Chamber of Commerce
OPEN	Subject File - Washington International Trade Center
OPEN	Subject File - Washington State China Relations Council
OPEN	Subject File - World Bank China Projects (1)-(4)
OPEN	Subject File - Young, Stanley

288-292 General Files, 1975-80. (2 linear feet)

Chronological files of incoming and outgoing cables, correspondence, and memoranda.

Arranged by type of communication and thereunder chronologically.

Box 288 Delegations Department: General Files

Status	Title
CLOSED	Cables/Telexes - Incoming (1)-(2)
CLOSED	Cables/Telexes - Outgoing (1)-(6)
CLOSED	Correspondence - Incoming (1)-(5)

Box 289 Delegations Department: General Files

Status	Title
CLOSED	Correspondence - Outgoing (1)-(13)

Box 290 Delegations Department: General Files

Status	Title
CLOSED	Correspondence - Outgoing (14)-(26)

Box 291 Delegations Department: General Files

Status	Title
CLOSED	Correspondence - Outgoing (27)-(31)
CLOSED	Inhouse Memoranda (1)-(7)

Box 292 Delegations Department: General Files

Status	Title
CLOSED	Inhouse Memoranda (8)-(19)

293-295 Issues File, 1978-81. (1 linear foot)

Correspondence, memoranda, minutes, and reference materials relating to business and economic issues affecting trade with China.

Arranged alphabetically by subject.

Box 293 Delegations Department: Issues File

Status	Title
CLOSED	China's Economy - Agriculture
CLOSED	China's Economy - Delegation Exchange Companies
CLOSED	China's Economy - Energy Industry

Status	Title
OPEN	China's Economy - Government Agreements
OPEN	China's Economy - Issues Facing China (1)-(4)
CLOSED	China's Economy - Legal Issues (1)-(4)
CLOSED	China's Economy - Political Issues
CLOSED	China's Economy - Sister State/City Relationships
CLOSED	China's Economy - Taxation

Box 294 Delegations Department: Issues File

Status	Title
CLOSED	China's Economy - Trade Consultants, to China
CLOSED	China's Economy - Trade Statistics (1)-(3)
CLOSED	China's Economy - U.S.-China Relations (1)-(2)
CLOSED	General China Business - CCPIT
CLOSED	General China Business - China Trade Representatives in the US
CLOSED	General China Business - Chinese Embassy
CLOSED	General China Business - Council Meetings in China
CLOSED	General China Business - Domestic Corporations
OPEN	General China Business - Joint Ventures
CLOSED	General China Business - Market Intelligence
CLOSED	General China Business - Miscellaneous
OPEN	General China Business - Regulations for Foreigners

Box 295 Delegations Department: Issues File

Status	Title
CLOSED	General China Business - Sales
CLOSED	General China Business - Shanghai Telephone Book
CLOSED	General China Business - World Bank Notes (1)-(3)
OPEN	Delegations Department: Delegations Material
CLOSED	Briefing Book (1)-(3)
CLOSED	Brochures (1)-(3)
CLOSED	Escort Officers Manual - from China
CLOSED	Escort Officers Manual - to China

Status	Title
CLOSED	Escort Officers Manual - to China - Electricity in China

295-296 Delegations Material, 1979-83. (.4 linear feet)

Briefing books, manuals for escort officers, policy statements, updates on delegations, and samples of forms used by the department to manage all the details of handling delegations.

Arranged alphabetically.

Box 296 Delegations Department: Delegations Material

Status	Title
CLOSED	Escort Officers Manual - Finances
CLOSED	Escort Officers Manual - Protocol and Banquets
CLOSED	Escort Officers Manual - Roles and Relationships of Delegation Leader and Escort
CLOSED	Escort Officers Manual - Safety and Security in the U.S.
CLOSED	Forms - Samples (1)-(2)
CLOSED	General
CLOSED	Non-Council Delegations
CLOSED	Policy
CLOSED	Potential Delegations
CLOSED	Security Memo (in Chinese)
CLOSED	Updates (1)-(2)
CLOSED	Visa Applications
OPEN	Delegations Department: Subject File
CLOSED	China Business Review Table of Contents
CLOSED	DeVegvar, M.L. - Delegation Files (1)-(3)

296-302 Subject File, 1978-81. (2.4 linear feet)

Primarily photocopies of articles on China trade issues, background for newsletters, and texts of speeches given by Council Staff.

Arranged alphabetically by subject.

Box 297 Delegations Department: Subject File

Status	Title
CLOSED	DeVegvar, M.L. - Delegation Files (4)-(12)
CLOSED	Exhibitions (1)-(3)

Box 298 Delegations Department: Subject File

Status	Title
CLOSED	Exporter Services (1)-(2)
CLOSED	Information Bulletin (1)-(9)
CLOSED	Los Angeles Meetings

Box 299 Delegations Department: Subject File

Status	Title
CLOSED	Major Articles of the Week (1)-(7)

Box 300 Delegations Department: Subject File

Status	Title
CLOSED	Newsletter Background (1)-(8)

Box 301 Delegations Department: Subject File

Status	Title
CLOSED	Press Releases
CLOSED	Publications
CLOSED	Speeches
CLOSED	Speeches - Champeau, June 22, 1979 - "China's Agriculture"
CLOSED	Speeches - Clarke, September 11, 1979 - No Title
CLOSED	Speeches - Deng Xiaoping, February 12, 1980 - "Why China Has Opened Its Doors"
CLOSED	Speeches - Dewenter, November, 1980 - "Foreign Trade and Investment Laws in the PRC"
CLOSED	Speeches - Getsinger, March 19, 1979 - China-Japan-US Seminar
CLOSED	Speeches - Getsinger, September 12, 1980 - "The China Market"

Status	Title
CLOSED	Speeches - Green/Staber, September 12, 1980 - "Delegations Activities"
CLOSED	Speeches - Kamm, December, 1978 - "Joint Ventures"
CLOSED	Speeches - Kamm, March, 1979 - Construction Equipment Technical Seminar
CLOSED	Speeches - Lubick, n.d. - Notes taken at Treasury meeting re: foreign tax credit
CLOSED	Speeches - Ludlow, n.d. - "China's Foreign Trade"
CLOSED	Speeches - Ludlow, March 23, 1979 - "How to Get Started Trading with China"
CLOSED	Speeches - Ludlow, May 31, 1979 - "The Future of Our Trade with China"
CLOSED	Speeches - Ludlow, December 5, 1979 - "China's Technology Purchase Process"
OPEN	Ludlow, February 14, 1980 - "Opportunities and Problems for US Business in the Chine Trade"
OPEN	Ludlow, February 14, 1980 - "Opportunities and Problems for US Business in the Chine Trade" - Smith, Mary Jane Frances, March 1979 - "Mutual Perceptions"
OPEN	Ludlow, February 14, 1980 - "Opportunities and Problems for US Business in the Chine Trade" - Young, February 13, 1979 - "Future of US-China Economic Relations"
OPEN	Ludlow, February 14, 1980 - "Opportunities and Problems for US Business in the Chine Trade" - Young, March 6, 1979 - "International Trade Issues"
OPEN	Ludlow, February 14, 1980 - "Opportunities and Problems for US Business in the Chine Trade" - Young, April 21, 1979 - Remarks at Canton Fair Reception
OPEN	Ludlow, February 14, 1980 - "Opportunities and Problems for US Business in the Chine Trade" - Young, May 15, 1979 - Presentation to the Containerization Institute

Status	Title
OPEN	Ludlow, February 14, 1980 - "Opportunities and Problems for US Business in the Chine Trade" - Young, August 28, 1979 - "The Future of Our Trade with China"
OPEN	Ludlow, February 14, 1980 - "Opportunities and Problems for US Business in the Chine Trade" - Young, October 26, 1979 - "The Future of Our Trade with China"
OPEN	Young, March 11, 1980 - Presentation to the National Association of Manufacturers, Sub-Committee on Multi-National Labor Relations

Box 302 Delegations Department: Subject File

Status	Title
CLOSED	US Claims in China (1)-(2)
CLOSED	US Government

303-333 Delegations from China, 1979-84. (12.4 linear feet)

Case files for delegations generally include cables, correspondence, memoranda, expense reports, trip reports, biographies of delegation members, and itineraries. The materials relate to the planning and arrangements for each delegation and to the actual visits and meetings during the trip.

Arranged chronologically by date of delegation.

Box 303 Delegations Department: Delegations from China

Status	Title
CLOSED	1979 Pending - State Capital Construction Commission (1)-(11)

Box 304 Delegations Department: Delegations from China

Status	Title
CLOSED	March 1979 - Agrochemicals Committee Delegation (1)-(16)
CLOSED	April 1979 - Petrochemicals Delegation (1)-(3)

Box 305 Delegations Department: Delegations from China

Status	Title
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CLOSED April 1979 - Petrochemicals Delegation (4)-(19)

Box 306 Delegations Department: Delegations from China

Status Title

CLOSED April 1979 - Ministry of Foreign Trade (1)-(9)

CLOSED April 1979 - China Ocean Shipping Company (1)-(9)

CLOSED May 1979 - State Economic Commission (1)-(7)

Box 307 Delegations Department: Delegations from China

Status Title

CLOSED May 1979 - State Economic Commission (8)-(19)

CLOSED April - May 1979 - Petroleum Delegation (1)-(8)

Box 308 Delegations Department: Delegations from China

Status Title

CLOSED May - June 1979 - Petroleum Delegation (1)-(17)

Box 309 Delegations Department: Delegations from China

Status Title

CLOSED May - June 1979 - Petroleum Delegation (18)-(23)

Box 310 Delegations Department: Delegations from China

Status Title

CLOSED May - June 1979 - Petroleum Delegation (24)-(29)

CLOSED July 1979 - Ministry of Finance (1)-(10)

Box 311 Delegations Department: Delegations from China

Status Title

CLOSED July 1979 - Ministry of Finance (11)-(18)

CLOSED September - October 1979 - Ministry of Agricultural Machinery (1)-(11)

Box 312 Delegations Department: Delegations from China

Status Title

CLOSED October 1979 - China International Trust and Investment Corporation (1)-(15)

Box 313 Delegations Department: Delegations from China

Status Title

CLOSED	October 1979 - China International Trust and Investment Corporation (16)-(19)
CLOSED	November - December 1979 - State Economic Commission (1)-(9)

Box 314 Delegations Department: Delegations from China

Status	Title
CLOSED	November - December 1979 - State Economic Commission (10)-(20)

Box 315 Delegations Department: Delegations from China

Status	Title
CLOSED	November - December 1979 - State Economic Commission (21)-(30)
CLOSED	January - March 1980 - Petroleum Delegation (1)-(9)

Box 316 Delegations Department: Delegations from China

Status	Title
CLOSED	February - March 1980 - State Economic Commission (1)-(16)

Box 317 Delegations Department: Delegations from China

Status	Title
CLOSED	March - April 1980 - Diesel Generator Delegation (1)-(10)
CLOSED	April - May 1980 - People's Bank of China (1)-(12)

Box 318 Delegations Department: Delegations from China

Status	Title
CLOSED	April - May 1980 - People's Bank of China (13)-(25)

Box 319 Delegations Department: Delegations from China

Status	Title
CLOSED	April - May 1980 - Herbal Medicines (1)-(7)
CLOSED	May 1980 - Ministry of Metallurgical Industry-Nonferrous (1)-(15)

Box 320 Delegations Department: Delegations from China

Status	Title
CLOSED	May 1980 - Ministry of Metallurgical Industry - Coke (1)-(15)

Status	Title
CLOSED	May - June 1980 - Pharmaceutical (1)-(8)

Box 321 Delegations Department: Delegations from China

Status	Title
CLOSED	May - June 1980 - Pharmaceutical (9)-(14)
CLOSED	June 1980 - Bank of China (1)-(11)

Box 322 Delegations Department: Delegations from China

Status	Title
CLOSED	June 1980 - Bank of China (12)-(16)
CLOSED	June - July 1980 - Huiyang Export Commodities Study Group (1)-(16)

Box 323 Delegations Department: Delegations from China

Status	Title
CLOSED	July 1980 - State Capital Construction Commission (1)-(21)
CLOSED	July - August 1980 - Petroleum Processing (1)

Box 324 Delegations Department: Delegations from China

Status	Title
CLOSED	July - August 1980 - Sinochem Selling Delegation (1)-(10)
CLOSED	August 1980 - Ministry of Light Industry - Food Processing (1)-(10)

Box 325 Delegations Department: Delegations from China

Status	Title
CLOSED	September 1980 - State Machine Building Industry Commission Bo Yibo (1)-(13)

Box 326 Delegations Department: Delegations from China

Status	Title
CLOSED	September 1980 - State Machine Building Industry Commission Bo Yibo (14)-(17)
CLOSED	September - October 1980 - Ministry of Building Materials (1)-(15)

Box 327 Delegations Department: Delegations from China

Status	Title
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CLOSED September - October 1980 - Machinery and Equipment (1)-(10)

CLOSED October - November 1980 - Ministry of Foreign Trade
Export Packaging Survey (1)-(14)

Box 328 Delegations Department: Delegations from China

Status

Title

OPEN October - November 1980 - Off-Shore Oil - Qin (1)-(10)

CLOSED October - November 1980 - State Bureau of Supplies
(formerly General Bureau of Materials and Equipment) (1)-(11)

Box 329 Delegations Department: Delegations from China

Status

Title

CLOSED October - November 1980 - State Bureau of Supplies
(formerly General Bureau of Materials and Equipment)
(12)-(22)

Box 330 Delegations Department: Delegations from China

Status

Title

OPEN October - November 1980 - State Bureau of Supplies
(formerly General Bureau of Materials and Equipment)
(23)-(24)

OPEN November - December 1980 - Off-Shore Oil Machinery,
Engineering and Trade Study Group - PETMACHDEL (1)-(12)

Box 331 Delegations Department: Delegations from China

Status

Title

CLOSED February 1981 - State Energy - Ministry of Coal (1)-(10)

CLOSED June - July 1981 - Herbal Medicine

CLOSED September 1981 - Machinery and Equipment - Beam Pump

CLOSED May 1982 - Machinery and Equipment - Beam Pump

Box 332 Delegations Department: Delegations from China

Status

Title

CLOSED November 1982 - China State Commodity Inspection
Administration (1)-(6)

Status	Title
CLOSED	February - March 1984 - Deep Water Well Delegation (1)-(10)

Box 333 Delegations Department: Delegations from China

Status	Title
CLOSED	April 1984 - Ministry of Education Delegation (1)-(13)

334-361 Delegations to China, 1979-83. (11.2 linear feet)

Case files for delegations generally include cables, correspondence, memoranda, expense reports, trip reports, biographies of delegation members, and itineraries. The materials relate to the planning and arrangements for each delegation and to the actual visits and meetings during the trip.

Arranged chronologically by date of delegation.

Box 334 Delegations Department: Delegations to China

Status	Title
CLOSED	April - May 1979 - Surface Mining Delegation (1)-(13)
CLOSED	May 1979 - Construction Delegation (1)-(8)

Box 335 Delegations Department: Delegations to China

Status	Title
CLOSED	May 1979 - Construction Delegation (9)-(16)
CLOSED	June - July 1979 - Petroleum Delegation (1)-(12)

Box 336 Delegations Department: Delegations to China

Status	Title
CLOSED	June - July 1979 - Petroleum Delegation (13)-(22)
CLOSED	July 1979 - Construction Delegation (1)-(10)

Box 337 Delegations Department: Delegations to China

Status	Title
CLOSED	July 1979 - Construction Delegation (11)-(19)
CLOSED	July 1979 - Pharmaceuticals and Medical Devices (1)-(12)

Box 338 Delegations Department: Delegations to China

Status	Title
CLOSED	July 1979 - Pharmaceuticals and Medical Devices (13)-(26)

Status	Title
CLOSED	August 1979 - Pharmaceuticals and Medical Devices (1)-(11)

Box 339 Delegations Department: Delegations to China

Status	Title
CLOSED	August 1979 - Pharmaceuticals and Medical Devices (12)-(26)
CLOSED	October 1979 - Crop Protection Delegation (1)-(6)

Box 340 Delegations Department: Delegations to China

Status	Title
CLOSED	October 1979 - Crop Protection Delegation (7)-(20)
CLOSED	October - November 1979 - Animal Husbandry (1)-(17)

Box 341 Delegations Department: Delegations to China

Status	Title
CLOSED	October - November 1979 - Animal Husbandry (18)-(37)

Box 342 Delegations Department: Delegations to China

Status	Title
CLOSED	November 1979 - Underground Mining Delegation (1)-(9)
CLOSED	December 1979 - Petroleum Delegation (1)-(9)

Box 343 Delegations Department: Delegations to China

Status	Title
CLOSED	December 1979 - Petroleum Delegation (10)-(29)

Box 344 Delegations Department: Delegations to China

Status	Title
CLOSED	January 1980 - Legal Delegation (1)-(18)

Box 345 Delegations Department: Delegations to China

Status	Title
CLOSED	January 1980 - Petroleum Delegation (1)-(21)

Box 346 Delegations Department: Delegations to China

Status	Title
CLOSED	January 1980 - Petroleum Delegation (22)-(28)
CLOSED	March - April 1980 - Agricultural Machinery (1)-(14)

Box 347 Delegations Department: Delegations to China

Status	Title
CLOSED	March - April 1980 - Agricultural Machinery (15)-(20)
CLOSED	April - May 1980 - Exhibitions (1)-(12)

Box 348 Delegations Department: Delegations to China

Status	Title
CLOSED	April - May 1980 - Exhibitions (13)-(26)

Box 349 Delegations Department: Delegations to China

Status	Title
CLOSED	April - May 1980 - Port Operations (1)-(21)

Box 350 Delegations Department: Delegations to China

Status	Title
CLOSED	May 1980 - Agriculture (1)-(15)

Box 351 Delegations Department: Delegations to China

Status	Title
CLOSED	May 1980 - Agriculture (16)-(19)
CLOSED	June 1980 - Surface Mining Delegation (1)-(11)

Box 352 Delegations Department: Delegations to China

Status	Title
CLOSED	June 1980 - Surface Mining Delegation (12)-(24)
CLOSED	June - July 1980 - Underground Mining (1)-(3)

Box 353 Delegations Department: Delegations to China

Status	Title
CLOSED	June - July 1980 - Underground Mining (4)-(16)
CLOSED	July 1980 - Pharmaceuticals and Medical Devices (1)-(5)

Box 354 Delegations Department: Delegations to China

Status	Title
CLOSED	July 1980 - Pharmaceuticals and Medical Devices (6)-(19)

Box 355 Delegations Department: Delegations to China

Status	Title
CLOSED	July 1980 - Pharmaceuticals and Medical Devices (20)-(27)

Box 356 Delegations Department: Delegations to China

Status	Title
OPEN	August 1980 - Petroleum Processing (1)-(12)

Box 357 Delegations Department: Delegations to China

Status	Title
OPEN	August 1980 - Petroleum Processing (13)-(21)
OPEN	August - September 1980 - Petroleum Production (1)-(7)

Box 358 Delegations Department: Delegations to China

Status	Title
OPEN	August - September 1980 - Petroleum Production (8)-(21)

Box 359 Delegations Department: Delegations to China

Status	Title
OPEN	August - September 1980 - Petroleum Production (22)-(24)
OPEN	October 1980 - Petroleum Production (1)-(10)

Box 360 Delegations Department: Delegations to China

Status	Title
OPEN	October 1980 - Petroleum Production (11)-(22)

Box 361 Delegations Department: Delegations to China

Status	Title
CLOSED	Spring 1981 - Jean Hoffman
CLOSED	November 1983 - Hydropower Equipment (1)-(12)

362-370 Administrative Files, (1977) 1979-81 (1983). (3.4 linear feet)

Materials relating to the administration of the department and its role within the Council, and to the Council's working relationship with outside organizations. Administrative files pertaining to the Council relate to annual meetings, budgets, conferences, delegations, mailings to members, and press relations. Files on outside organizations include subgroups for businesses/associations, universities, and U.S. government, and consist primarily of reference material, correspondence, and information compiled by the Council for the organization.

Arranged under two subheadings, Council and Outside Organizations, and thereunder alphabetically by subject or name of organization.

Box 362 Publications and Research Department: Administrative Files

Status	Title
CLOSED	Council
CLOSED	Council - Annual Meeting 1979
CLOSED	Council - Annual Meeting 1979, Transcript of Proceedings (1)-(2)
CLOSED	Council - Annual Meeting 1980 (1)-(4)
CLOSED	Council - Annual Meeting 1981
CLOSED	Council - Annual Meeting 1982
CLOSED	Council - Annual Report 1979
CLOSED	Council - Annual Report 1982
CLOSED	Council - Annual Report 1983
CLOSED	Council - Briefing Book, June 1978 - New York Board of Trade to the PRC (1)-(2)

Box 363 Publications and Research Department: Administrative Files

Status	Title
CLOSED	Council
CLOSED	Council - Briefing Book June 1978 - New York Board of Trade to the PRC (3)-(4)
CLOSED	Council - Briefing Book 1981 (1)-(5)
CLOSED	Council - Budget - Council (1)-(2)
CLOSED	Council - Budget - Publications and Research
CLOSED	Council - Bulletin Costs
CLOSED	Council - China Exhibition Corporation (1)-(2)
CLOSED	Council - China Foreign Trade Corporation Personnel met by Members of NCUSCT
CLOSED	Council - Committee Executives Meeting - November 27, 1979

Box 364 Publications and Research Department: Administrative Files

Status	Title
OPEN	Council
OPEN	Council - Conference - December 5 - 6, 1979, Selling Technology to China (1)-(10)

Status	Title
OPEN	Council - Delegations
OPEN	1978 Construction Equipment, Ludlow
OPEN	February 1979 - General
OPEN	February - March 1979 - Yanshan Corp. Computer Delegation
OPEN	1979 - 1980 - Editorial Staff Accompanying Delegations
OPEN	March 1979 - November 1980 - Delegations from China
OPEN	April 1979 - Phillips' Trip to China
OPEN	June 2, 1979 - Council Delegations to China
OPEN	April 1980 - C.H. Phillips' Visit to China
OPEN	November 1980 - February 1981 - State Energy Commission - Mining Coal Delegation

Box 365 Publications and Research Department: Administrative Files

Status	Title
CLOSED	Council
OPEN	Delegations Department U.S. City Guides in Chinese
OPEN	Endorsement Policy for American Publications Distributed in China
OPEN	Exhibition Pamphlets
OPEN	Information Bulletin May 1979 - December 1979 (1)-(3)
OPEN	Issues Paper 1981 - 1982 (1)-(3)
OPEN	Library
OPEN	Mailings - July 16, 1979 - CCPIT Delegation for Chinese Exhibition, Trade Agreement, Joint Venture Law, Pocket Guide
OPEN	Mailings - August 8, 1979 - Selling Technology to China Conference
OPEN	Mailings - August 17, 1979 - Passage of Sino-US Trade Agreement
OPEN	Mailings - November 5, 1979 - Trade Agreement
OPEN	Mailings - November 15, 1979 - Trade Agreement Hearings

Status	Title
OPEN	Mailings - December 10, 1979 - Selling Technology to China Workbook
OPEN	Mailings - December 28, 1979 - Industrial Training Program for Chinese Managers

Box 366 Publications and Research Department: Administrative Files

Status	Title
CLOSED	Council
OPEN	Mailings - January 28, 1980 - Licensing Executives Society China Business Review Promotion
OPEN	Mailings - March 7, 1980 - EXIM Bank Financing for China, NYT China Supplement
OPEN	Mailings - April 10, 1980 - Selling Technology to China Conference Proceedings
OPEN	Mailings - April 18, 1980 - Annual Meeting
OPEN	Mailings - August 6, 1980 - Management Seminar in China
OPEN	Mailings - August 12, 1980 - Liu Chu Visit
OPEN	Mailings - August 13, 1980 - FDA Seminar, Questionnaire from Legal Committee
OPEN	Memoranda - April 1979 - November 1979 (1)-(10)

Box 367 Publications and Research Department: Administrative Files

Status	Title
CLOSED	Council
CLOSED	Council - Memoranda - November 1979 - July 1980 (11)-(23)

Box 368 Publications and Research Department: Administrative Files

Status	Title
CLOSED	Council
CLOSED	Council - National Council Staff Internal Newsletter
CLOSED	Council - Press Releases October 1977 - January 1984 (1)-(3)
CLOSED	Council - Surrey and Morse - General Counsel

Status	Title
CLOSED	Council - Testimony-EXIM Bank Financing, C.H. Phillips, February 22, 1980
CLOSED	Council - Trade Events (1)-(3)
CLOSED	Outside Organizations
CLOSED	Outside Organizations - Businesses/Associations
OPEN	Canada-China Trade Council
OPEN	US-China Education Foundation
OPEN	US-China People's Friendship Association
OPEN	US-China Translation and Consulting Services
OPEN	Walt Disney World Showcase
OPEN	Washington Center for Learning Alternatives
OPEN	Washington Communications Group

Box 369 Publications and Research Department: Administrative Files

Status	Title
OPEN	Outside Organizations
OPEN	Outside Organizations - Universities
OPEN	Ball State
OPEN	University of Chicago
OPEN	Columbia University, NYC
OPEN	George Washington University
OPEN	Georgetown University
OPEN	Hamilton College
OPEN	Indiana University
OPEN	University of Lund (Sweden)
OPEN	University of Michigan
OPEN	Nanjing University
OPEN	Nanking University
OPEN	University of Oregon
OPEN	University of Pennsylvania, Wharton School
OPEN	University of San Francisco
OPEN	Seton Hall University

Status	Title
OPEN	Shanghai Academy of Social Sciences
OPEN	Stanford University
OPEN	Tulane University
OPEN	UCLA
OPEN	Yale China Association
OPEN	Yale China Association - US Government
OPEN	Bush, George - Briefing, August 13, 1980 (1)-(2)
OPEN	CIA
OPEN	Department of Commerce
OPEN	Department of Commerce, Exhibition
OPEN	Department of Defense
OPEN	Department of Energy
OPEN	Department of State
OPEN	Haig, Alexander

Box 370 Publications and Research Department: Administrative Files

Status	Title
OPEN	Outside Organizations
OPEN	Outside Organizations - US Government
OPEN	Herzstein, Robert (Undersecretary of Commerce) - Briefing, October 1980
OPEN	House of Representatives
OPEN	Legislation - Congressman AuCoin
OPEN	Legislation - EXIM Bank
OPEN	Oksenberg, M., National Security Council
OPEN	President's Export Council
OPEN	Reagan, Ronald
OPEN	State of Maryland - Trip to China, June 1980
OPEN	Publications and Research Department: Publications
OPEN	CBR
OPEN	CBR - Background (Kathy Ehrlich) (1)-(5)
OPEN	CBR - Budget

Status**Title**

OPEN CBR - Cartoons

370-374 Publications, (1974) 1979-81 (1983). (2.2 linear feet)

Materials relating to the production and promotion of the Council's publications. A significant portion of the China Business Review sub-series consists of correspondence with contributors to the magazine and articles submitted for consideration. Among the materials relating to other publications are transcripts of interviews conducted by Julian Sobin for The China Trader. Sobin is well known in the China trade community, and the interviews are with recognized experts in doing business with China. One of the interviewees, Eugene Theroux, recalls the Hale Boggs - Gerald Ford Congressional Mission to China in 1972.

Arranged under two subheadings, China Business Review, and Other Publications, and thereunder alphabetically by subject.

Box 371 Publications and Research Department: Publications**Status****Title**

OPEN	CBR
OPEN	CBR - Contributors
OPEN	Allen, Morris
OPEN	Bing, John
OPEN	Boorstin, Robert
OPEN	Boorstyn, Niel
OPEN	Brown, Shannon
OPEN	Cullison, A.E.
OPEN	Deamer, Deidra
OPEN	Ellis, Ray
OPEN	Friedman, Edward
OPEN	Gelatt, Timothy A.
OPEN	General
OPEN	Gold, Tom
OPEN	Halsell, Grace
OPEN	Hansell, Nils

Status	Title
OPEN	Hansen, Jaydee R.
OPEN	Harner, Steve
OPEN	Huang, Ray
OPEN	Jackson, Howell
OPEN	Kahn, Herman
OPEN	Kamm, John
OPEN	Keats, Walter
OPEN	Lardy, Nicholas
OPEN	Rawski, Thomas G.
OPEN	Smil, Vaclav
OPEN	Stewart, Roderick
OPEN	Theroux, Eugene
OPEN	Vosbein, Tage (Research Policy Institute)
OPEN	Walter, Carl
OPEN	Young, Jack

Box 372 Publications and Research Department: Publications

Status	Title
OPEN	CBR
OPEN	CBR - Format
OPEN	CBR - General, 1979 (1)-(2)
OPEN	CBR - General, 1980
OPEN	CBR - Interview with Secretary Blumenthal, January 30, 1979
OPEN	CBR - Pullman Kellogg Story
OPEN	CBR - Surveys - Compensation Trade (questionnaire only)
OPEN	CBR - Surveys - General
OPEN	CBR - Surveys - General Contracting (questionnaire only)
OPEN	CBR - Surveys - Joint Equity Ventures
OPEN	CBR - Surveys - Preparing to go to China Manual (questionnaire only)
OPEN	CBR - Surveys - Selling Licenses for Technology

Status	Title
OPEN	CBR - Tea Articles
OPEN	CBR - Volume 6 Number 1 1979
OPEN	CBR - Volume 6 Number 2
OPEN	CBR - Volume 6 Number 3
OPEN	CBR - Volume 6 Number 4
OPEN	CBR - Volume 6 Number 5
OPEN	CBR - Volume 6 Number 6

Box 373 Publications and Research Department: Publications

Status	Title
OPEN	CBR
OPEN	CBR - Volume 7 Number 1 1980
OPEN	CBR - Volume 7 Number 2
OPEN	CBR - Volume 7 Number 3
OPEN	CBR - Volume 7 Number 4
OPEN	Other Publications
OPEN	Other Publications - American Industrial Report Project
OPEN	Other Publications - The China Trader
OPEN	The China Trader - Items transferred to AV
OPEN / DIGITIZED	Julian Sobin interviews with Murray Berger and Bob Boulogne
OPEN	Julian Sobin interviews with William Clarke and Jerome Cohen
OPEN	Julian Sobin interviews with David Cookson and Hugh Donahue
OPEN	Julian Sobin interviews with A. Benedict Doran, Alexander Eckstein and Henry Holzer
OPEN	Julian Sobin interviews with Robert Johnson and Robert McMenamin
OPEN / DIGITIZED	Julian Sobin interviews with Stanley Marcus, Michel Oksenberg and Dwight Perkins
OPEN	Julian Sobin interviews with C.H. Phillips, V.K. Ranganathan and Kurt Reinsberg

Status	Title
OPEN	Julian Sobin interviews with Bill Rope, Don Sackman and Michael Saunders
OPEN	Julian Sobin interviews with Melvin Searls and Walter Sterling Surrey
OPEN	Julian Sobin interviews with Eugene Theroux
OPEN	Julian Sobin interviews with Gerry Weilenga and Veronica Yhap

Box 374 Publications and Research Department: Publications

Status	Title
OPEN	Other Publications
OPEN	China's Engineering and Manpower Service Companies compiled by Edith Terry - April 1980
OPEN	Financial Records -
OPEN	Financial Records - - Publications Inventory
OPEN	Financial Records - - Publications Billed Orders
OPEN	Financial Records - - Publications Paid Orders
OPEN	Financial Records - - Publications Projected Costs and Net 1980
OPEN	Financial Records - - Quarterly Consolidated
OPEN	Financial Records - - Publications Statement B-List Zero Based
OPEN	Financial Records - - Quarterly Publications Sales
OPEN	Financial Records - - Quarterly Statements (Fourth Quarter only) 1977
OPEN	Financial Records - - Quarterly Statements 1978
OPEN	Financial Records - - Quarterly Statements 1979
OPEN	Financial Records - - Publications Rate of Sales B-List
OPEN	Financial Records - - Summaries 1979
OPEN	Financial Records - - Unit and Rate of Sales
CLOSED	Memoranda
CLOSED	Port and Shipping Book, 1983
CLOSED	Promotion (Sheila Burke) (1)-(2)

Status	Title
CLOSED	Promotion - Potential Distributors
CLOSED	Promotion - Prentice-Hall Contract (1)-(3)
OPEN	Statistics Book, 1983
375-377 Publications Staff Subject File, (1978) 1979 (1980). (1 linear foot)	

A reference file of materials relating to the major issues of China trade, especially in 1979. Correspondence, memoranda, and minutes of meetings are included in the files.

Arranged alphabetically by subject.

Box 375 Publications and Research Department: Publications Staff Subject File

Status	Title
CLOSED	Air Agreements
CLOSED	China's Most Favored Nation (MFN)
CLOSED	Civil Aviation
CLOSED	COMINEX - American Banker Article
CLOSED	COMINEX - Congress
CLOSED	COMINEX - Hearings for Stevenson Bill (S339)
CLOSED	COMINEX - MFN
CLOSED	COMINEX - Trade Agreements
CLOSED	Compensation Trade (1)-(2)
CLOSED	Construction Committee
OPEN	Council Activities
CLOSED	Energy - Vice Premier Kang Visit
CLOSED	Feathers and Down
CLOSED	Impact of MFN
CLOSED	Impact on Taiwan of Normalization with PRC
CLOSED	Licensing
CLOSED	Licensing - Company Information
CLOSED	Lykes Brothers Steamship Company

**Box 376 Publications and Research Department: Publications Staff
Subject File**

Status	Title
CLOSED	Metals and Minerals - Bauxite
CLOSED	Mining Committee, June 1979
CLOSED	Mining Equipment
CLOSED	Petrochemicals
CLOSED	Petroleum Processing
CLOSED	Ports and Shipping
CLOSED	Rong Yi-Ren
CLOSED	Selling Technology to China Conference (1)-(2)
CLOSED	Soviet Trade Agreement
CLOSED	Suspended Contracts
CLOSED	Telecommunications
CLOSED	Telecommunications and Electronics
CLOSED	Textiles
CLOSED	Trade Agreement
CLOSED	Trade Agreement Hearings (1)-(3)

**Box 377 Publications and Research Department: Publications Staff
Subject File**

Status	Title
CLOSED	Trade Agreement Hearings (4)-(5)
CLOSED	Transportation
CLOSED	Transportation Committee
CLOSED	U.S. Liner Services
CLOSED	The Way Ahead (Column)
OPEN	Publications and Research Department: Nicholas Ludlow
OPEN	Articles
OPEN	nd - Phillips, "The Future of US-China Economic Relations"
OPEN	April 1979 - CBR Book - Case Examples
OPEN	June 1979 - Phillips, "Trade with China," for the Centre for International Business

Status	Title
OPEN	July 1979 - Phillips, Asian Wall Street Journal, "The Future of American Trade Relations with the PRC"
OPEN	July 1979 - Phillips, Statement for KLM Magazine
OPEN	September 1979 - Phillips, for American Banker
OPEN	nd - Phillips, Comments on "Modernization in the PRC" by Lynn Feintech
OPEN	December 1979 - Ludlow, Congressional Research Service essay, "China's Modernization and Its Potentials for the Pacific Community" (1)-(2)
OPEN	January 1980 - SRI International
OPEN	February 1980 - Ludlow for ABA's China Book
OPEN	February 1980 - Rosalie L. Tung, "International Management Practices in the PRC"

377-390 Nicholas H. Ludlow, (1976) 1979-82 (1982). (5.4 linear feet)

Files documenting Ludlow's role in providing assistance in writing articles, speeches, and testimony; attendance at conferences; and involvement with delegations. The subject file covers a wide range of topics; among those worth noting are export controls, interviews with Chinese officials on topics such as tax policy and reorganization in China, and the issues papers which were prepared in 1981 for discussions between Council representatives and officials of the U.S. and Chinese governments. In the wake of a new administration in Washington and economic readjustment in China, the Council prepared the issues papers to assess the current status of U.S.-China trade, discuss problems encountered by member companies, and consider what could be done by both countries to facilitate the development of business relations. Issues addressed include government-private sector cooperation, restrictions on imports from China, and China's marketing and pricing practices.

Arranged under subheadings of Articles, Conferences, Delegations, Speeches, Subject File, and Testimonies-Hearings.

Box 378 Publications and Research Department: Nicholas Ludlow

Status	Title
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CLOSED	Articles
CLOSED	Articles - April 1980 - Ludlow Book Review, Encyclopedia of China Today
CLOSED	Articles - June 1980 - Phillips, Wall Street Journal, "Message on Chinese Advertising"
CLOSED	Articles - September 1980 - Phillips, for US Exhibition Album
CLOSED	Articles - October 27, 1980 - Ludlow, Newsweek, "International Trade with China"
CLOSED	Articles - March 1981 - Phillips, Article for Ka Tung Bo
CLOSED	Articles - May 1982 - Ludlow Book Review, Encyclopedia of China Today
CLOSED	Articles - nd - Phillips, Article for American Banker
CLOSED	Conferences
OPEN	January 3 - 7, 1979 - Bermuda Conference: The Development of Industrial Science and Technology in the PRC (1)-(3)
OPEN	February 15, 1979 - American Management Association
OPEN	March 23, 1979 - Portland, How to Get Started Trading with China (1)-(2)
OPEN	April 11 - 12, 1979 - Roanoke
OPEN	April 23 - 24, 1979 - Atlanta and Raleigh
OPEN	May 9, 1979 - Minneapolis, US Trade and Business Development with China (1)-(2)
OPEN	May 15, 1979 - Containerization Institute
OPEN	May 20, 1979 - American Cooperation
OPEN	nd - New York City, MIT Conference and ITT Briefing
OPEN	January 10, 1980 - Department of Commerce Luncheon
OPEN	January 22, 1980 - The China Round Table Luncheon

Box 379 Publications and Research Department: Nicholas Ludlow

Status	Title
CLOSED	Conferences

Status	Title
OPEN	January 24 - 27, 1980 - Symposium on Exhibitions and Technical Seminars in China (1)-(2)
OPEN	February 22, 1980 - C.H. Phillips' Testimony, Hearings on EXIM Bank (1)-(2)
OPEN	March 3 - 5, 1980 - Seminar, Fundamentals of Finance and Accounting
OPEN	August 18 - December 20, 1980 - Management Seminar in China, William Dill of NYU
OPEN	September 8 - 9, 1980 - How China Buys Technology (postponed)
OPEN	September 12, 1980 - San Francisco Seminar
OPEN	September 12, 1980 - San Francisco Seminar, Background and Drafts for Ludlow's Speech
OPEN	November 12, 1980 - Americans Look at Asia
OPEN	January 27, 1981 - Louisiana University Law School Seminar
OPEN	January 23 - 30, 1981 - Seminar, Current Developments on Doing Business with China (1)-(2)
OPEN	February 11 - 12, 1981 - World Trade Conference on China
OPEN	March - April, 1981 - Market Intelligence Seminar, China's Energy
OPEN	September 15 - 17, 1981 - China Electronics Import and Export Corporation Exhibitions
OPEN	October 3, 1981 - US Asia Institute (1)-(2)

Box 380 Publications and Research Department: Nicholas Ludlow

Status	Title
CLOSED	Conferences
CLOSED	Conferences - October 5, 1981 - Briefing, Forecast 1982, Washington, D.C.
CLOSED	Conferences - November 1981 - Briefing, China Trends 1982, Los Angeles (1)-(4)
CLOSED	Delegations

Status	Title
CLOSED	Delegations - November 1976 - Agricultural Chemicals (1)-(9)

Box 381 Publications and Research Department: Nicholas Ludlow

Status	Title
CLOSED	Delegations
CLOSED	Delegations - May 1978 - Petrochemical Fiber Technical Survey Delegation
CLOSED	Delegations - 1978 - 1979 - Construction Equipment Delegations (1)-(12)
CLOSED	Delegations - June 1979 - Board of Directors Delegation (1)-(3)

Box 382 Publications and Research Department: Nicholas Ludlow

Status	Title
CLOSED	Delegations
CLOSED	Delegations - April 1982 - Foreign Investment Commission (1)-(17)

Box 383 Publications and Research Department: Nicholas Ludlow

Status	Title
CLOSED	Delegations
CLOSED	Delegations - April 1982 - Foreign Investment Commission (18)-(21)
CLOSED	Speeches
CLOSED	Speeches - January 10, 1979 - Stanley Young at Minnesota World Trade Council
OPEN	June 7, 1979 - Society for International Development, "China's Policies and Practices in Foreign Economic Relations"
OPEN	August 30, 1979 - State of Maryland-Anhui Province (1)-(2)
OPEN	September 12, 1979 - ITT Seminars (1)-(2)
OPEN	November 7, 1979 - C.H. Phillips, Council of Foreign Relations, Chicago (1)-(2)
OPEN	November 14, 1979 - Columbia University

Status	Title
OPEN	December 4, 1979 - New York University Seminar
OPEN	December 5, 1979 - Selling Technology to China Conference, "China's Technology Purchase Process"
OPEN	December 5, 1979 - Selling Technology to China Conference, M.V. Ren's Speech
OPEN	December 10, 1979 - University of Washington, "Computers and Telecommunications in China's Modernization"

Box 384 Publications and Research Department: Nicholas Ludlow

Status	Title
CLOSED	Speeches
OPEN	January 21, 1980 - NCR Briefing
OPEN	January 31, 1980 - C.H. Phillips TV Interview, Impact of Passage of Trade Agreement
OPEN	February 25, 1980 - American Management Association Seminar
OPEN	April 2, 1980 - Ambassador Chai Zemin, U.S.-China Trade Symposium
OPEN	nd - C.H. Phillips, Columbia University, "China's New Economic Revolution--A Preview of the 1980's"
OPEN	May 5, 1980 - The Southern Center for International Studies (1)-(2)
OPEN	May 16, 1980 - The Southern Center for International Studies
OPEN	May 26, 1980 - Briefing for Governor of Maryland (1)-(2)
OPEN	June 7, 1980 - China Trade Seminar, World University - Miami
OPEN	October 31, 1980 - Industrial Heating Equipment Association, C.H. Phillips
OPEN	February 10, 1981 - C.H. Phillips - Ray Cline Debate, "China After Normalization - How Good a Friend for the U.S.?"

Status	Title
OPEN	March 21, 1981 - National Council for International Visitors Speech

Box 385 Publications and Research Department: Nicholas Ludlow

Status	Title
CLOSED	Subject File
CLOSED	Subject File - Bilateral Trade, Article by Ted Taubenech
CLOSED	Subject File - Board of Directors Visit with CCPIT, June 1979
CLOSED	Subject File - Briefing Book
CLOSED	Subject File - Canton Fair 1979
CLOSED	Subject File - China Trade, Projected for 1985
CLOSED	Subject File - China's Energy - Briefing, March 31, 1981 (1)-(5)
OPEN	Choh-Ming Li, Dr. - Seminar at Department of Commerce, September 1979 (cancelled)
OPEN	Choh-Ming Li, Dr. - Seminar at Department of Commerce, September 1979 (cancelled) - Commercial Staff, Chinese Embassy
OPEN	Conferences - General
OPEN	Congressional Research Service - Testimony on U.S.-China Economic Relations, February 1982
OPEN	Deng Program - Kennedy Center Gala
OPEN	Deng Xiaoping - Newsclippings
OPEN	Engineering, Design and Construction Services Committee, Presentation by Ludlow, June 3, 1981
OPEN	Exhibitions

Box 386 Publications and Research Department: Nicholas Ludlow

Status	Title
CLOSED	Subject File
CLOSED	Subject File - Export Controls (1)-(4)
CLOSED	Subject File - Export Controls Briefing, July 8, 1981
CLOSED	Subject File - Fang Yi Interview, October 17, 1981 (1)-(2)
CLOSED	Subject File - Han Guang Presentation, January 13, 1981

Status	Title
CLOSED	Subject File - Hua Guofeng Visit, 1980
CLOSED	Subject File - Impact of Proposed US-PRC Maritime Agreement on US Exports (1)-(2)
CLOSED	Subject File - Issues Paper - Background (1)-(3)
CLOSED	Subject File - Issues Paper - Board Issues

Box 387 Publications and Research Department: Nicholas Ludlow

Status	Title
CLOSED	Subject File
CLOSED	Subject File - Issues Paper - Comments as delivered to Committees (1)-(2)
CLOSED	Subject File - Issues Paper - Department of Commerce Presentation (1)-(2)
CLOSED	Subject File - Issues Paper - Issues to be raised with Chinese
CLOSED	Subject File - Issues Paper - Issues to be raised with Chinese, as delivered to Committees
CLOSED	Subject File - Issues Paper - Issues to be raised with Undersecretary of Commerce Hertzstien
CLOSED	Subject File - Issues Paper - Issues to be raised with US Government Officials
OPEN	Issues Paper - Issues to be raised with US Government Officials, as delivered to committees
OPEN	Issues Paper - Issues to be raised with US Government Officials, as delivered to committees - Issues Paper - Material for NCUSCT Board Delegation
OPEN	Issues Paper - Issues to be raised with US Government Officials, as delivered to committees - Issues Paper - Member Mailing
OPEN	Issues Paper - Issues to be raised with US Government Officials, as delivered to committees - Joint Ventures
OPEN	Issues Paper - Issues to be raised with US Government Officials, as delivered to committees - Kamm, John

Status	Title
OPEN	Issues Paper - Issues to be raised with US Government Officials, as delivered to committees - Li Zhaoli Visit, January 1980
OPEN	Issues Paper - Issues to be raised with US Government Officials, as delivered to committees - Ludlow - Background Book (1)-(2)

Box 388 Publications and Research Department: Nicholas Ludlow

Status	Title
CLOSED	Subject File
CLOSED	Subject File - Ludlow - CCPIT Book (1)-(2)
CLOSED	Subject File - Ludlow - European Trip - September 1977 (1)-(3)
CLOSED	Subject File - Ludlow - Trip to Germany, 1980, "The China Trade Scene in Germany"
CLOSED	Subject File - Ludlow - China Trip, 1981
OPEN	Market Research for China Trade, Chapter for Business Perspectives written by Nicholas Ludlow
OPEN	Market Research for China Trade, Chapter for Business Perspectives written by Nicholas Ludlow - Minister of Finance - Interview for CBR, September 24, 1980
OPEN	Market Research for China Trade, Chapter for Business Perspectives written by Nicholas Ludlow - Ministry of Metallurgical Industry
OPEN	Market Research for China Trade, Chapter for Business Perspectives written by Nicholas Ludlow - Phillips, C.H., Visit to Peking, September 1978
OPEN	Market Research for China Trade, Chapter for Business Perspectives written by Nicholas Ludlow - Randt, Clark T., Jr.
OPEN	Market Research for China Trade, Chapter for Business Perspectives written by Nicholas Ludlow - State Economic Commission (1)-(2)

Status	Title
OPEN	Market Research for China Trade, Chapter for Business Perspectives written by Nicholas Ludlow - Technology Transfer Institute - Study Mission to China and Japan

Box 389 Publications and Research Department: Nicholas Ludlow

Status	Title
CLOSED	Subject File
OPEN	Trade Agreement - Mailing to House Ways and Means and Senate Finance, October 30, 1979
OPEN	Trade Agreement - Mailing to House Ways and Means and Senate Finance, October 30, 1979 - Trade Agreement - Press Release and Member Mailing, October 25, 1979
OPEN	Trade Agreement - Mailing to House Ways and Means and Senate Finance, October 30, 1979 - Trademark Registration
OPEN	Trade Agreement - Mailing to House Ways and Means and Senate Finance, October 30, 1979 - Vice Premier Bo Yibo Interview, September 13, 1980
OPEN	Trade Agreement - Mailing to House Ways and Means and Senate Finance, October 30, 1979 - Vice Premier Bo Yibo Visit, August - October 1980 (1)-(3)
OPEN	Trade Agreement - Mailing to House Ways and Means and Senate Finance, October 30, 1979 - Wall Street Journal Project
OPEN	Trade Agreement - Mailing to House Ways and Means and Senate Finance, October 30, 1979 - Washington Post Articles
OPEN	Trade Agreement - Mailing to House Ways and Means and Senate Finance, October 30, 1979 - Willums, Jan-Olaf - "Projecting the Oil Supply Potential of China"
OPEN	Trade Agreement - Mailing to House Ways and Means and Senate Finance, October 30, 1979 - Yang, Renching
CLOSED	Testimonies and Hearings

Status	Title
CLOSED	Testimonies and Hearings - Trade Agreement - November 1 - 2, 1979, C.H. Phillips (1)-(5)
CLOSED	Testimonies and Hearings - Senate Hearings on Trade Agreement - November 15, 1979, C.H. Phillips

Box 390 Publications and Research Department: Nicholas Ludlow

Status	Title
CLOSED	Testimonies and Hearings
CLOSED	Testimonies and Hearings - Transfer of Technology to the PRC, November 15, 1979, C.H. Phillips (1)-(3)
CLOSED	Testimonies and Hearings - Carolyn Brehm, Continuation of MFN, June 10, 1980
OPEN	Overseas Private Investment Corporation (HR 5252), June 13, 1980, C.H. Phillips

391-395 Council Publications, 1979-81. (2 linear feet)

Copies of the Council's publications including annual reports, brochures, China Business Review, special reports, guidebooks, and directories.

Arranged alphabetically by title.

Box 391 Publications and Research Department: Council Publications

Status	Title
OPEN	Annual Reports, 1979 - 1981
OPEN	Brochures (1)-(3)
OPEN	Charts
OPEN	China Business Review, Volume 6, 1979

Box 392 Publications and Research Department: Council Publications

Status	Title
OPEN	China Business Review, Volume 7, 1980
OPEN	China Business Review, Volume 8, 1981
OPEN	China World Survey
OPEN	China's Foreign Trade Corporations - Organization and Personnel

Status	Title
OPEN	China's Petroleum Organization and Manpower

Box 393 Publications and Research Department: Council Publications

Status	Title
OPEN	Council Newsletters (1)-(2)
OPEN	Environmental Protection in the People's Republic of China
OPEN	Pocket Guide to China's Foreign Trade Organization, Domestic Corporations and Ministries
OPEN	Professional Societies in the People's Republic of China
OPEN	Reference Series: United States Representatives in the China Trade, China Trade Representatives in the United States
OPEN	Report of the Underground Mining Delegation to China

Box 394 Publications and Research Department: Council Publications

Status	Title
OPEN	Selling Technology to China
OPEN	Special Reports (1)-(3)
OPEN	Special Reports (1)-(3) - Sales to China and Negotiations for Sales, 1978
OPEN	Special Reports (1)-(3) - Selling Technology to China (Workbook for Conference, December 1979)
OPEN	Special Reports (1)-(3) - Sino-US Trade Statistics 1978
OPEN	Special Reports (1)-(3) - Sino-US Trade Statistics 1979
OPEN	Special Reports (1)-(3) - Sino-US Trade Statistics 1980
OPEN	Special Reports (1)-(3) - Special Report 1980
OPEN	Special Reports (1)-(3) - Special Report 1981

Box 395 Publications and Research Department: Council Publications

Status	Title
OPEN	State-of-the-Environment Profile for the People's Republic of China
OPEN	Texas Guidebook
OPEN	Trademark Registration in the PRC
OPEN	Washington, D.C. Guidebook

396-402 China Business Review Background Files, 1979-81. (2.5 linear feet)

Correspondence and background materials relating to the publication of the China Business Review.

Arranged by issue.

Box 396 Publications and Research Department: CBR Background Files

Status	Title
CLOSED	Volume 6 Number 1 (1979)
CLOSED	Volume 6 Number 1 (1979) - Council Activities
CLOSED	Volume 6 Number 1 (1979) - Deamer, Deidra: Financing Plant and Equipment Exports to China
CLOSED	Volume 6 Number 1 (1979) - Economic Consequences of Normalization (1)-(2)
CLOSED	Volume 6 Number 1 (1979) - Economic Notes (1)-(2)
CLOSED	Volume 6 Number 1 (1979) - Exporters Notes (1)-(2)
CLOSED	Volume 6 Number 1 (1979) - Importers Notes
CLOSED	Volume 6 Number 1 (1979) - International Notes
CLOSED	Volume 6 Number 1 (1979) - Interview with Secretary Blumenthal
CLOSED	Volume 6 Number 1 (1979) - Interview with China's Trade Representatives in the US
CLOSED	Volume 6 Number 1 (1979) - Interview with Secretary Kreps

Box 397 Publications and Research Department: CBR Background Files

Status	Title
CLOSED	Volume 6 Number 1 (1979)
CLOSED	Volume 6 Number 1 (1979) - Jackson, Howell and Stepanek, James
CLOSED	Volume 6 Number 1 (1979) - Overset
CLOSED	Volume 6 Number 1 (1979) - Sino-US Accords
CLOSED	Volume 6 Number 2

Status	Title
CLOSED	Volume 6 Number 2 - Advertising in China
CLOSED	Volume 6 Number 2 - China's Tungsten Pricing Strategy
CLOSED	Volume 6 Number 2 - Cooperation Agreements Signed with China
CLOSED	Volume 6 Number 2 - Council Activities
CLOSED	Volume 6 Number 2 - Economic Notes
CLOSED	Volume 6 Number 2 - Exporters Notes
CLOSED	Volume 6 Number 2 - Financial Notes
CLOSED	Volume 6 Number 2 - Importers Notes
CLOSED	Volume 6 Number 2 - International Notes
CLOSED	Volume 6 Number 2 - Ministries and Commissions of the State Council
CLOSED	Volume 6 Number 2 - Sales and Negotiations 1979
CLOSED	Volume 6 Number 2 - Tourism: The Hotel Deals
CLOSED	Volume 6 Number 2 - The Way Ahead: MFN Status for China This Year?
CLOSED	Volume 6 Number 3
CLOSED	Volume 6 Number 3 - China Economic Notes
CLOSED	Volume 6 Number 3 - China Wire
CLOSED	Volume 6 Number 3 - Exporters Notes
CLOSED	Volume 6 Number 3 - Feature: China's Participation in International Organizations
CLOSED	Volume 6 Number 3 - Feature: China's Trade through 1985
CLOSED	Volume 6 Number 3 - Feature: Office in Beijing: Approved, But No Rooms Available
CLOSED	Volume 6 Number 3 - Feature: Time to Join the Networks?
CLOSED	Volume 6 Number 3 - Financial Notes
CLOSED	Volume 6 Number 3 - Material not used in this Issue
CLOSED	Volume 6 Number 3 - Notes from Guangzhou
CLOSED	Volume 6 Number 3 - Trade Events

Box 398 Publications and Research Department: CBR Background Files

Status	Title
CLOSED	Volume 6 Number 4
CLOSED	Volume 6 Number 4 - Advertising in China II
CLOSED	Volume 6 Number 4 - Cartoons: A New Media Message
CLOSED	Volume 6 Number 4 - CEMA: China Starts Learning to Manage
CLOSED	Volume 6 Number 4 - Changes: How the MOFT Allocates Foreign Exchange
CLOSED	Volume 6 Number 4 - China Wire
CLOSED	Volume 6 Number 4 - China's Budget
CLOSED	Volume 6 Number 4 - China's Harvest Hangs in Balance
CLOSED	Volume 6 Number 4 - China's MFN
CLOSED	Volume 6 Number 4 - China's New Agricultural Organizations
CLOSED	Volume 6 Number 4 - China's New Economic Priorities
CLOSED	Volume 6 Number 4 - Cleaning Up in China: SmithKline Barnstorms PRC End-users
CLOSED	Volume 6 Number 4 - Cooperative Production: Kang Shien Discusses China's New Economic Policies
CLOSED	Volume 6 Number 4 - Council Activities
CLOSED	Volume 6 Number 4 - Economic Planning
CLOSED	Volume 6 Number 4 - Fujian Province Sells Shares, Seeks Joint Venture Partners
CLOSED	Volume 6 Number 4 - Impact of MFN
CLOSED	Volume 6 Number 4 - Importers Notes
CLOSED	Volume 6 Number 4 - International Harvester
CLOSED	Volume 6 Number 4 - Letter from Beijing
CLOSED	Volume 6 Number 4 - Meeting with Vice Premier Deng Xiaoping
CLOSED	Volume 6 Number 4 - Official PRC Statistics 1977-1978
CLOSED	Volume 6 Number 4 - Personnel Page
CLOSED	Volume 6 Number 4 - Unusual and Miscellaneous Material

Status	Title
CLOSED	Volume 6 Number 4 - The Way Ahead: MFN
CLOSED	Volume 6 Number 5
CLOSED	Volume 6 Number 5 - Agriculture: China's Record Harvest
CLOSED	Volume 6 Number 5 - Brief Guide to Barter in the China Trade
CLOSED	Volume 6 Number 5 - China Wire

Box 399 Publications and Research Department: CBR Background Files

Status	Title
CLOSED	Volume 6 Number 5
CLOSED	Volume 6 Number 5 - China's New Revolution Introduces Democracy
CLOSED	Volume 6 Number 5 - Claims-Assets Settlement Leaves Potential Difficulties
CLOSED	Volume 6 Number 5 - Economy: China Gives Factories a Freer Hand
CLOSED	Volume 6 Number 5 - Economy: China's Alleyway Entrepreneurs Get a Promotion
CLOSED	Volume 6 Number 5 - Exclusive Interview with Rong Yiren
CLOSED	Volume 6 Number 5 - Exports: OPIC: Three Steps to be Taken
OPEN	Financial: Proposed \$2 Billion US EXIMBank Credits to China Will Up the Ante for US Firms
OPEN	Financial: Proposed \$2 Billion US EXIMBank Credits to China Will Up the Ante for US Firms - Investment: Rong Yiren, The Man to See About Joint Ventures
OPEN	Financial: Proposed \$2 Billion US EXIMBank Credits to China Will Up the Ante for US Firms - Management: Quality Control in China: the Kamatsu Story
OPEN	Financial: Proposed \$2 Billion US EXIMBank Credits to China Will Up the Ante for US Firms - Population: Looking Out for Number One

Status	Title
OPEN	Financial: Proposed \$2 Billion US EXIMBank Credits to China Will Up the Ante for US Firms - State to Province, City to City Sino-US Ties Expand
OPEN	Financial: Proposed \$2 Billion US EXIMBank Credits to China Will Up the Ante for US Firms - Ten Year Financial Profile of the Bank of China
OPEN	Financial: Proposed \$2 Billion US EXIMBank Credits to China Will Up the Ante for US Firms - Trade-Related Delegations
OPEN	The Way Ahead: September 1979, US-China Trade Agreement Eleventh Hour Switch
OPEN	The Way Ahead: September 1979, US-China Trade Agreement Eleventh Hour Switch - When the Chinese Suspend Your Contract...
CLOSED	Volume 6 Number 6
CLOSED	Volume 6 Number 6 - Chart not included in the Issue
CLOSED	Volume 6 Number 6 - China Wire
CLOSED	Volume 6 Number 6 - China's Import Priorities
CLOSED	Volume 6 Number 6 - Council Activities
CLOSED	Volume 6 Number 6 - Economy: Wages, Price Hikes, Decontrol of Market Items
CLOSED	Volume 6 Number 6 - Energy: Nuclear Power in China
CLOSED	Volume 6 Number 6 - Implementing China's Plans: An Interview with Zhang Yanning (In Chinese)
CLOSED	Volume 6 Number 6 - Notes from Guangzhou
CLOSED	Volume 6 Number 6 - Sichaun Journal
CLOSED	Volume 6 Number 6 - Update

Box 400 Publications and Research Department: CBR Background Files

Status	Title
CLOSED	Volume 7 Number 3 (1980)
CLOSED	Volume 7 Number 3 (1980) - Business Digest
CLOSED	Volume 7 Number 3 (1980) - China Calendar

Status	Title
CLOSED	Volume 7 Number 3 (1980) - China Inc: New and Old FTC's
CLOSED	Volume 7 Number 3 (1980) - China Wire
CLOSED	Volume 7 Number 3 (1980) - China's Fisheries
CLOSED	Volume 7 Number 3 (1980) - Gezhouba on the Yangzi
CLOSED	Volume 7 Number 3 (1980) - Importer Spotlight
CLOSED	Volume 7 Number 3 (1980) - Interview with Ambassador Woodcock
CLOSED	Volume 7 Number 3 (1980) - Ministry of Water Conservancy, Drainage Areas
CLOSED	Volume 7 Number 3 (1980) - Notes form Guangzhou
CLOSED	Volume 7 Number 3 (1980) - Staff Page
CLOSED	Volume 7 Number 3 (1980) - Three Gorges Project: Harnessing the Yangzi
CLOSED	Volume 7 Number 3 (1980) - Update
CLOSED	Volume 7 Number 4
CLOSED	Volume 7 Number 4 - Banking/Financial Institutions
CLOSED	Volume 7 Number 4 - China Exhibition in San Francisco (1)-(2)
CLOSED	Volume 7 Number 4 - Council Activities

Box 401 Publications and Research Department: CBR Background Files

Status	Title
CLOSED	Volume 7 Number 4
CLOSED	Volume 7 Number 4 - Dual Use Military Equipment
CLOSED	Volume 7 Number 4 - Letter from Chongqing
CLOSED	Volume 7 Number 4 - Petroleum Article
CLOSED	Volume 7 Number 4 - State - Province Relations
CLOSED	Volume 7 Number 4 - Update
CLOSED	Volume 7 Number 6
CLOSED	Volume 7 Number 6 - China Calendar
CLOSED	Volume 7 Number 6 - China Wire
CLOSED	Volume 7 Number 6 - China's Off-Shore Rigs

Status	Title
CLOSED	Volume 7 Number 6 - Contents, Staff Page
CLOSED	Volume 7 Number 6 - German Joint Ventures in China
CLOSED	Volume 7 Number 6 - Individual Income Tax Law
CLOSED	Volume 7 Number 6 - Interview with Bo Yibo
CLOSED	Volume 7 Number 6 - Joint Ventures Income Tax Law
CLOSED	Volume 7 Number 6 - New Bank of China Regulations (In Chinese)
CLOSED	Volume 7 Number 6 - OPIC Agreement
CLOSED	Volume 7 Number 6 - Regulations on Labor Management in Joint Ventures
CLOSED	Volume 7 Number 6 - Regulations on the Registration of Joint Ventures
CLOSED	Volume 7 Number 6 - Rengiu Oilfield
CLOSED	Volume 7 Number 6 - Rival Container Factories
CLOSED	Volume 7 Number 6 - State Bureau of Supplies
CLOSED	Volume 7 Number 6 - Trade Representatives in the US
CLOSED	Volume 7 Number 6 - US-China Grain Agreement
CLOSED	Volume 7 Number 6 - Who's Who in Chinese Advertising
CLOSED	Volume 8 Number 3 (1981)
CLOSED	Volume 8 Number 3 (1981) - Beijing Office
CLOSED	Volume 8 Number 3 (1981) - Beijing's Building Industry
CLOSED	Volume 8 Number 3 (1981) - Calendar
CLOSED	Volume 8 Number 3 (1981) - Delegations

Box 402 Publications and Research Department: CBR Background Files

Status	Title
CLOSED	Volume 8 Number 3 (1981)
CLOSED	Volume 8 Number 3 (1981) - Doing Business with Defense
CLOSED	Volume 8 Number 3 (1981) - Hydropower Agreement
CLOSED	Volume 8 Number 3 (1981) - Patent Law
CLOSED	Volume 8 Number 3 (1981) - Port of Portland
CLOSED	Volume 8 Number 3 (1981) - Staff Page, Contents